HSNC Board's



## Smt. Chandibai Himathmal Mansukhani College

(Autonomous)

(Affiliated to the University of Mumbai)

University College Code: 217-JD Office: T14

Principal: Dr. Manju Lalwani Pathak

Ref No: CHM (A) AC/C/01/2025

Date: 18th June 2025

### **CIRCULAR**

The immediate attention of all concerned is invited to this office Circular No. CHM (A) AC 05/2025 dated 19<sup>th</sup> May, 2025 regarding the Choice Based and Credit Based Syllabus (CBCS) for all subjects of F.Y.B.Com. & T.Y.B.Com. in Investment Management SEM - I & SEM – V respectively.

It is hereby communicated that the recommendations of the syllabus made by the Ad-hoc Board of Studies in Investment Management coordinated by the Dean, Faculty of Commerce in the meeting of Academic Council held on 23<sup>rd</sup> May, 2025 vide item No. 1.7, have been accepted and subsequently passed.

In accordance, therewith, the syllabus as per the CBCS has been brought into force with effect from the academic year 2025 – 2026 and accordingly the same is attached for reference and is available on the College's website <a href="https://www.chmcollege.in">www.chmcollege.in</a>

Ulhasnagar - 421 003 18<sup>th</sup> June, 2025

> Dr. Manju Lalwani Pathak Principal & Chairperson, Academic Council

Copy forwarded for information to:-

- 1) The Dean, Faculty of Commerce
- 2) The Chairperson, Ad-hoc Board of Studies.
- 3) The Controller of Examination.
- 4) The Registrar







# HSNC Board's Smt. Chandibai Himathmal Mansukhani College, Ulhasnagar (Autonomous) Affiliated to the University of Mumbai

## Bachelor of Commerce (Investment Management) (Self-Financing Course)

Semester - I

Choice Based and Credit Based syllabus as per NEP 2020 with effect from the Academic Year 2025-2026

#### **PREAMBLE**

The Bachelor of Commerce in Investment Management (BIM) program equips students with essential knowledge of financial markets, investment strategies, and risk assessment. It covers key investment avenues such as equities, bonds, mutual funds, and derivatives, emphasizing analytical thinking and real-world application. The curriculum integrates ethical practices, regulatory frameworks, and investor protection to shape responsible finance professionals. Students gain practical skills in portfolio management, economic trend analysis, and financial planning. The course fosters entrepreneurial and strategic thinking, preparing graduates for careers in investment advisory, wealth management, and financial analysis within the dynamic global financial landscape.

#### PROGRAMME SPECIFIC OUTCOMES (PSOs)

**PSO1:** Develop a foundational understanding of the Indian and global investment environment, including various financial instruments, market intermediaries, and regulatory frameworks.

**PSO2:** Demonstrate the ability to analyze different investment avenues using risk-return trade-off principles and make informed investment decisions based on quantitative and qualitative analysis.

**PSO3:** Apply portfolio management techniques equipped to construct, manage, and evaluate investment portfolios using concepts such as diversification, asset allocation, and modern portfolio theory.

**PSO4:** Demonstrate awareness of ethical considerations, investor protection mechanisms, and strategic investment planning aligned with long-term financial goals.

First Year B. Com. (Investment Management)

Semester- I

**Title: Financial Accounting** 

Vertical - 1 Major Subject - 4 Credits

### Title: Financial Accounting

Course Code: CHMIMI1

Sr. No.		rse Code: CHMIMII
31.170.	Heading	Particulars Particulars
1	Description of the Course:	This course introduces students to the fundamental principles of financial accounting and their practical applications in business. It begins with core accounting concepts and the regulatory framework, including accounting standards and the conceptual framework. Students will learn to prepare and analyze accounts for manufacturing concerns and understand departmental accounting. The course also covers accounting treatments for hire purchase transactions and leasing arrangements. Emphasis is placed on accurate financial reporting, compliance, and decision-making. Theoretical concepts are reinforced with practical problem-solving and real-world applications
2	Vertical 1	Major
3	Type Teaching Method	Theory + Practicum Lectures / Discussion/ Presentations/ Case Studies etc.
4	Credit	4 Credits
5	Hours allotted	60 Hours
6	Marks allotted	100 Marks
7	<ol> <li>Course Objectives:         <ol> <li>To provide foundational knowledge of accounting, including its meaning, scope, objectives, branches, and fundamental principles and procedures such as journalizing and ledger posting.</li> <li>To explain the classification of income and expenses, and familiarize students with relevant accounting standards and procedures like Bank Reconciliation Statements.</li> <li>To develop the ability to prepare final accounts of a sole proprietorship, including all key components like the trading account, profit and loss account, and balance sheet.</li> </ol> </li> <li>To equip students with the knowledge of investment accounting and share valuation, focusing on transactions involving securities and compliance with AS 13.</li> </ol>	
8	Learning Outcomes: Student will be to LO1: Apply the basic concepts, principles, and processes of accounting, including journ entries, ledgers, and trial balance. LO2: Classify different types of income and expenses and apply relevant accounting standard (AS-1, 2, 6, 8, 9, 10) in practical accounting scenarios. LO3: Prepare and present final accounts of a sole proprietor in the prescribed formal interpreting financial results effectively.	

	LO4: Record and analyze investment transactions in accordance with AS 13.		
9	Syllabus		
-	UNIT I: Introduction to Accounting		
	Meaning and scope of Accounting Need, development and definition of accounting,		
	Branches of accounting, Objectives of accounting.		
	Basic accounting terms, accounting concept & conventions,		
	• Disclosures: Accounting Principles: International accounting standards (only routines).		
	Accounting standards in India: Concepts, Benefits, and Procedures for Issue of Accounting Standards, Various AS.		
	<ul> <li>Accounting Transactions: Accounting Cycle; Journal; Rules of debit and credit Compound journal entry; Opening entry; Relationship between journal and Ledger.</li> </ul>		
	Rules regarding posting; Trial balance Sub division of journal.		
	UNIT II: Classification Of Income & Expenses & Accounting Standards		
	<ul> <li>Capital &amp; Revenue: Classification of Income; Classification of Expenditure Classification of receipts.</li> </ul>		
	<ul> <li>Accounting concept of income; Sources Documents, Bank Reconciliation Statement.</li> </ul>		
	• AS – 1, 2, 6, 8, 9, 10: Disclosure of Accounting Policies		
	(a) Purpose (b) Areas of Policies (c) Disclosure of Policies (d) Disclosure of Change in Policies (e) Illustrations		
	UNIT III: Preparation Of Final Accounts		
	Introduction to Final Accounts of a Sole proprietor.		
	Manufacturing. Account, Trading Account, Profit and Loss Account and Balance Sheet.		
	<ul> <li>Preparation and Presentation of Final Accounts in horizontal format.</li> </ul>		
	Practical problems based on final accounts.		
	UNIT IV: Investment Accounting W.R.T As 13 And Valuation Of Shares		
	For shares (variable income bearing securities)		
	• For debenture bonds etc. (fixed income bearing securities)		
	<ul> <li>Accounting for transactions of purchase and sales of investments with ex and cum interest</li> </ul>		
	prices and finding cost of investment sold and carrying cost as per weighted average method.		
	Practical problems.		

10		Scheme of Examination and Assessment Pattern Paper – 100 Marks	
	External Ex	amination: Semester End External - 60 marks Time: 2:00 Format of Question Paper	hours
	Attempt any 4 ou	*	
	Question No	Nature of Questions	Marks
	Q1	Practical	15
	Q2	Practical	15
	Q3	Practical	15
	Q4	Practical	15
	Q5	Practical	15
	Q6	Practical/ Theory	15
		Tot	al 60
		ternal Examination: Continuous Evaluation - 40 marks	Marks
		est /Workshop/ Conference/ Seminar/ Assignment/ Case	
	Study/ F	ield visit/ Certificate Course otes/ MCQ's/ Match the Pairs/ Answer in one sentence/	23
	2. Project a	and presentation / Viva	15
		T	otal 40
11	Ambrish Gupt 2. Financial According Pvt. 3. A Managerial Vikas Publish 4. Financial According According Pvt.	Emphasis by Dr. S.N. Maheshwari and Dr. S.K. Maheshwari - ing House Pvt. Ltd. counting by Dr. Ashok Sehgal and Dr. Deepak Sehgal - 1	lished by PHI Published by

## First Year B. Com. (Investment Management)

Semester- I

**Title: Personal Financial Planning** 

Vertical - 1
Major Subject - 2 Credits

### Title: Personal Financial Planning

Course Code: CHMIMI2

	Course Code: CHMIMI2			
Sr. No.	Heading	Particulars Particulars		
1	Description of the Course:	This course equips students with essential knowledge and skills to manage individual finances effectively and ethically. It covers foundational aspects such as insurance, tax planning, investment strategies, and retirement preparation, helping students build comprehensive financial plans. Emphasis is placed on financial literacy and the development of client communication skills, ensuring students can guide others in making informed decisions.		
2	Vertical 1	Major		
3	Type Teaching Method	Theory Lectures / Discussion/ Presentations/ Case Studies etc.		
4	Credit	2 Credits		
5	Hours allotted	30 Hours		
6	Marks allotted	50 Marks		
7	<ol> <li>Course Objectives:         <ol> <li>To introduce the fundamental concepts and process of personal financial planning, emphasizing the importance of financial literacy and effective client interactions.</li> <li>To provide in-depth knowledge of the core components of financial planning, including insurance, tax, investment, and retirement planning.</li> </ol> </li> <li>To familiarize students with the role of financial technology (FinTech) in managing personal finances, including tools and platforms used for digital payments and investments.</li> <li>To help students understand behavioral finance principles, recognizing how psychological biases affect financial decision-making and learning how to mitigate them</li> </ol>			
8	Learning Outcomes: Student will be able to LO1: Understand the process of personal financial planning and demonstrate the ability to engage in effective financial conversations with clients.  LO2: Analyze and apply the key components of financial planning—insurance, tax, investment, and retirement—to create basic personal financial strategies.  LO3: Evaluate and use FinTech tools (e.g., UPI, robo-advisors and investment apps to make informed and efficient personal financial decisions.  LO4: Identify behavioral biases in financial decision-making and apply corrective strategies to improve personal finance outcomes.			

**Syllabus** 9 UNIT I: Foundation of Financial Planning & its components Financial Planning: Meaning of Financial Planning, Need, Financial Literacy, process of financial planning, Client interactions. Components of Financial Planning: Insurance Planning, Tax Planning, Investment Planning, Retirement Planning. UNIT II: Emerging Trends In Personal Financial Planning FinTech in personal financial planning: Overview of Fintech in India, UPI and digital payments, Robo-Advisors & Automated Investment Tools. Behavioral Finance in personal financial planning: Introduction, Common financial biases, Impact of biases on personal financial decisions, Corrective strategies. 10 Scheme of Examination and Assessment Pattern Paper - 50 Marks External Examination: Semester End External - 30 marks Time: 1:00 hours Format of Question Paper Attempt any 2 out of 3 questions. Question No Questions Marks Theory Q1 15 Q2 Theory 15 O3 Theory 15 Total 30 Internal Examination: Continuous Evaluation - 20 marks Marks Assessment / Evaluation Class Test/ Workshop/ Conference/ Seminar/ Assignment/ Case 10 Study/ Field visit/ Certificate Course (Short notes/ MCQ's/ Match the Pairs/ Answer in one sentence/ Puzzles) Project and presentation / Viva 10 Total 20 REFERENCES: 11 1. You Can Be Rich Too: With Goal Based Investing by P.V. Subramanian and M. Pattabiraman. It is published: TV18 Broadcast Ltd. 2. Retire Rich Invest by P.V. Subramanian. It is published by TV18 Broadcast Ltd.

How to be Your Own Financial Planner in 10 Steps by Manish Chauhan - Publisher: CNBC TV18.
 Fintech and Digital Banking in India by Jaspal Singh - Publisher: New Century Publications
 Value Investing and Behavioural Finance by Parag Parikh. It is Published by McGraw Hill

Education.

### Department of Investment Management

Sr No	Name of the Faculty	Designation and College	Signature
1.	Dr. Manju Lalwani Pathak	Principal, Smt. CHM College, Ulhasnagar	@\>
2.	Mr. Jaikumar Dinani	Assistant Professor, Smt. CHM College, Ulhasnagar	atumo
3.	Ms. Deepa Soni	Assistant Professor, Smt. CHM College, Ulhasnagar	Duba

Name & Signature of the BoS Chairperson: Dr. Manju Lalwani Pathak

(M)

Name & Signature of the Dean: Dr. Gopichand Shamnani





First Year B. Com. (Investment Management)

Semester- I

Vertical - 2 Minor – Not Applicable

First Year

Semester- I

Title: Economics for Professional Careers-I

Vertical - 3
Open Elective I (OE)- 2 Credits
(Mandatory)

### Title: Economics for Professional Careers-I

Course Code: CHMECOI4

	Course Code: CHMECO14			
Sr. No.	Heading	Particulars Particulars		
1	Description the Course:	This course is designed to equip students with essential economic concepts and tools relevant to decision-making in a professional and business environment. It introduces students to core aspects of business economics, cost estimation, market dynamics and price determination. By integrating theory with real-life examples, the course enables learners to analyse how market forces operate in various competitive settings. The course is tailored to develop critical thinking and economic reasoning skills needed for effective participation in the professional world.		
2	Vertical 3	Open Elective		
3	Type Teaching Methods	Theory + Practicum Lectures, Discussion, Presentation, Case Studies etc.		
4	Credit	2 Credits		
5	Hours allotted	30 Hours		
6	Marks allotted	50 Marks		
7	<ol> <li>Course Objectives:         <ol> <li>To understand the scope and importance of Business Economics.</li> <li>To identify and differentiate between cost concepts and analyze their relevance in economic decision-making</li> <li>To evaluate the factors influencing demand and supply and apply the laws of demand and supply to business scenarios.</li> </ol> </li> <li>To analyze price determination in various market structures and interpret real-world pricing decisions using case studies.</li> </ol>			
8	Learning Outcomes: Student will be able to LO1: Explain the role of business economics in solving fundamental economic problems and guiding business strategy. LO2: Identify and differentiate between various types of costs and analyse their relevance in economic decision-making LO3: Evaluate the factors influencing demand and supply and apply the laws of demand and supply to business scenarios. LO4: Analyse price determination in various market structures and interpret real-world pricing decisions using case studies.			

9	Syllabus			
10	<ul> <li>UNIT I: Business Economics: An Overview</li> <li>Business Economics: Meaning, scope and importance of Business Economics, Basic Problems of Business in an Economy.</li> <li>Cost Estimation: Meaning &amp; Types of Cost, Importance of understanding Costs.</li> <li>UNIT II: Market Forces and Price Determination</li> <li>Market Forces: Demand - Meaning and Factors affecting Demand &amp; Law of Demand Supply - Meaning and Factors affecting Supply &amp; Law of Supply.</li> <li>Price Determination: Process, Market Equilibrium, Price Determination unde Oligopoly &amp; Monopolistic Competition, Real Life Case Study of a Product - Parle-G.</li> <li>Scheme of Examination and Assessment Pattern</li> <li>External Examination: Semester End External - 30 marks Time: 1 hour</li> </ul>		Demand, on under Parle-G.	
1			Format of Question Paper	<del></del>
		mpt all ques		75
	Qu	estion No Q1	Nature of Questions Attempt any two out of three. (Unit I)	Marks 15
		Q2	Attempt any two out of three. (Unit II)	15
			Total	30
	Interna	l Examination	on: Continuous Evaluation – 20 marks	
	Assessment / evaluation		Marks	
	1. Assignment/ Project		10	
	2.	Presentation		10
	<u> </u>		Tot	al 20
11	<ol> <li>Reference Books:         <ol> <li>Bradley R. Schiller, the Macro Economics Today, Tata McGraw- Hill, 2011.</li> <li>B. Douglas Bernheim and Michael D. Whinston, Microeconomics, Tata McGraw- Hill, 2011.</li> <li>Lipsey, R.G. and A.K. Chrystal, Economics, Oxford Univ. Press, 2007</li> <li>Mankiw, N.G., Economics: Principles and Applications, Cengage Learning, 2009.</li> <li>Pindyck, R.S. and D.L. Rubinfeld, Microeconomics, Pearson Education, 2008.</li> <li>Stiglitz, J.E. and C.E. Walsh, Principles of Economics, W.W. Norton, 2002.</li> <li>Salvatore, D.L., Microeconomics: Theory and Applications, Oxford Univ. Press, 2008.</li> <li>Suma Damodaran, Managerial Economics, Oxford University Press, 2006</li> <li>Varian, H.R., Intermediate Microeconomics: A Modern Approach, W.W. Norton, 2002.</li> <li>Sen, Anindya, Microeconomic Theory, Oxford Univ. Press, 1999.</li> <li>Koutsoyiannis, A., Modern Microeconomics, MacMillan Press, 1979.</li> <li>H.L. Ahuja, Business Economics, 1999.</li> <li>H.L. Ahuja, Principles of Microeconomics.</li> </ol> </li> </ol>			

### **Department of Economics:**

Sr No	Name of the Faculty	Designation and College	Signature
1.	Prin. (Dr.) Manju Lalwani Pathak	Head, Department of Economics, Smt. CHM College, Ulhasnagar	6/2
2.	Dr. Usha P. Oomman	Associate Professor, Smt. CHM College, Ulhasnagar	· W
3.	Prof. (Dr.) Gaikar Vilas B.	Professor, Smt. CHM College, Ulhasnagar	6)

Name & Signature of the Ad-hoc BoS, Chairperson:

(Prin. (Dr.) Manju Lalwani Pathak)

Name & Signature of the Dean:

Dr. Prastant Kelkar.



## **OPEN ELECTIVES (OE)**

For First Year B.Com. (Commerce, BMS, BAF, BBI, BFM, BIM, BFMG)

Students are required to select any one OE subject from the list below

Sr. No.	Subject Name	
1.	1. Renewable Energy	
2.	Perfumeries	
3.	Data Analysis in Excel	
4.	Mushroom Cultivation: Training and Trading	
5.	Essential Skills for Pet Rearing and Grooming	
6.	Basics of Nutrition	
7.	Communicative English	
8.	Performing Arts	
9.	Journalism in Hindi	
10.	Event Management Course in Sindhi	
11.	Basic Tools of AI for Economics and Education	
12.	12. Political Communication and Media Skills	
13.	. Stress Management - I	
14.	4. Social Media and Communication	
15.	Urbanization & Real Estate: Concepts and Contemporary Scenarios	
16.	Business of Travel and Tours	
17.	7. Lessons of Reel Making	
18.	Basic Computer Skills for Digital Age	
19.	Web Designing Essentials: HTML and CSS Styling Techniques	
20.	Visual Design and Digital Tools : A Foundation for Animation	
21.	Yoga and Fitness	



## First Year B. Com. (Investment Management)

Semester- I

**Title: Investment Operations** 

Vertical - 4 VSC - 2 Credits

### **Title: Investment Operations**

Course Code: CHMIMI4

Sr. No.	· · · · · · · · · · · · · · · · · · ·	Particulars
	Heading	
1	Description of the Course:	This course offers a practical introduction to the foundational aspects of investing and the operational procedures involved in starting and managing investments. Students learn about different types of investors, investment instruments, and how to navigate platforms for trading and investing. The course provides hands-on knowledge of digital onboarding, including e-KYC, Demat account setup, and platform registration. It also covers the workings of depositories, trading mechanisms, and various corporate actions like dividends, stock splits, and rights issues.
2	Vertical 4	VSC
3	Type Teaching Method	Theory Lectures / Discussion/ Presentations/ Case Studies etc.
4	Credit	2 Credits
5	Hours allotted	30 Hours
6	Marks allotted	50 Marks
7	<ol> <li>Course Objectives:         <ol> <li>To introduce the fundamentals of investing, types of investors, and investment instruments.</li> <li>To provide practical knowledge of digital onboarding, KYC processes, and investment platforms.</li> <li>To explain the role of Demat accounts, depositories, and trading mechanisms.</li> <li>To build awareness of corporate actions, investor rights, safety measures, and fraud prevention.</li> </ol> </li> </ol>	
8	orders.  LO2: Complete e-KYC, ope LO3: Interpret corporate act minor-to-major changes.	art investing, choose platforms, and place various types of trade en a Demat account, and navigate digital onboarding processes. tions and manage account transitions like nominee assignment or earns, understand SEBI's role, and practice safe investing through

9	Syllabus		
	UNIT I: Getting Started With Investing		
	<ul> <li>Understanding Investors and Investment Platforms: Who can invest? Retail, Institutional and NRI Investors, Types of investments: Stocks, Mutual Funds, Bonds, ETFs, Choosing brokers &amp; platforms (Zerodha, Groww, etc), Market order vs. Limit order vs. Stop loss orders, Role of stock exchanges, How trades settle (T+1 cycle) Hands on Training.</li> <li>KYC &amp; Digital Onboarding: PAN, Aadhaar, and e-KYC, UPI linking, Mobile number and Email verification, Demo of real-world digital onboarding (mock or screenshots) Case Study</li> <li>Demat Account &amp; Depositories: Role of NSDL &amp; CDSL, How Demat works (with basic</li> </ul>		
		ss of opening and using a Demat account.	(**************************************
	UNIT II : Corporate	Actions & Investor Awareness	
	<ul><li>Corporate Acti investor?</li></ul>	ons & their Impact: Bonus, Split, Rights Issue, Dividence	ls, what to do as an
		stment Transitions: Nominee assignment, what happens in Minor to major account conversion.	f the investor dies?
		y & Frauds: Red flags in investment schemes,	Pump and dump,
	Telegram/Wha	tsApp scams, Role of SEBI in protection	
10		Scheme of Examination and Assessment Pattern	
	W-41 W-	Paper – 50 Marks	1.00 h
	External Examination: Semester End External - 30 marks Time: 1:00 hours Format of Question Paper		
		Attempt any 2 out of 3 questions.	
	Question No	Questions	Marks
	Q1	Theory	15
	Q2	Theory	15
	Q3	Theory	15 Total 30
			1 Otal 50
	Inte	ernal Examination: Continuous Evaluation - 20 marl	KS
		ent / Evaluation	Marks
		st /Workshop/ Conference/ Seminar/ Assignment/	10
	Case Stu	dy/ Field visit/ Certificate Course	
	(Short no	ites/ MCQ's/ Match the Pairs/ Answer in one sentence/	
		nd presentation / Viva	10
			Total 20

REFERENCES:

 Halan, M. (2018). Let's talk money: You've worked hard for it, now make it work for you. Harper Business India.
 Parikh, P. (2008). Stocks to riches: Insights on investor behavior. Tata McGraw-Hill Education.
 Gala, J. (2018). Guide to Indian stock market: Beginners guide to investing in Indian stock market. Buzzingstock Publishing House.

 Chandra, P. (2014). Investment management (4th ed.). McGraw-Hill Education India

## First Year B. Com. (Investment Management)

Semester-I

**Title: Office Operations** 

Vertical - 4 SEC - 2 Credits

Title: Office Operations
Course Code: CHMIMI5

G 37	Course Code: CHMIMI5			
Sr. No.	Heading	Particulars		
1	Description of the Course:	This course provides a comprehensive understanding of the functional areas within front, middle, and back office environments. Students will learn the procedures, systems, and planning required for efficient front office management, along with the evaluation, accounting, and auditing processes involved. The course delves into middle office functions, focusing on essential managerial skills such as planning, organizing, directing, motivating, and controlling. It further trains students in back office operations including supervision, HR management, accounting support, and effective recordkeeping.		
2	Vertical 4	SEC		
3	Type Teaching Method	Theory + Practicum Lectures / Discussion/ Presentations/ Case Studies etc.		
4	Credit	2 Credits		
5	Hours allotted	30 Hours		
6	Marks allotted	50 Marks		
7	<ol> <li>Course Objectives:         <ol> <li>To gain knowledge of front office management procedures, systems, planning, evaluation, accounting, and auditing.</li> <li>To explore managerial functions and techniques applicable to middle office operations, including planning, organizing, directing, motivating, and controlling activities.</li> </ol> </li> <li>To teach back office operations, including supervision, administration, human resources, accounting, revenue generation, and record management.</li> <li>To train students in the core responsibilities of back office operations such as record management, data processing, HR, and accounting support.</li> </ol>			
8	LO2: Employ managerial middle office operations eff LO3: Perform back office of management, and record keep the control of the	ections in the front office and their roles and responsibilities. functions and techniques to supervise, administer, and support fectively.  Operations, including supervision, administration, human resources eping, to support front office activities seamlessly.  Processes such as filing, indexing, HR activities, and online/offline		

9		Syllabus			
	<b>UNIT I: Front Office</b>	Essentials: Structure And Operations			
	Fundamentals of front office operations: Structure of Front Office Department: Functional				
	Organization of	f Front office, Front Desk Layout and Equipment vs. Digital	al Front Office		
	Tools and CRN	A Software, Front office operations in the context of Bank	s and Finance		
	Offices: dealing	with Clients and Colleagues, Care and Safety.	is the i manor		
	Front Office Ma	anagement: Front Office Procedures and Systems, Planning	and evaluating		
	operations. Ac	counting and Auditing, Customer service techniques for	or front office		
	employees vs	AI Chabot and Virtual Assistants, Supervision and Mana	gement in the		
	office.	. 12 Ondoor and Thread Publishmens, Supervision and Ividia	igement in the		
		Back Office Management Essentials: Functions And Ro	osponsibilitios		
	Middle Office	Operations: Managerial functions: Planning, Organizi	rs Directing		
	Motivation Co	operations. Managerial functions, Flaining, Organiza	ng, Directing,		
	Motivation, Controlling and Supervision of different activities, Office Manager as an Administrator, Advisor and Public Relations officer.				
		perations: Supervision and Administration: Human resource	oo ooosyntina		
	and revenue ge	neration role. Digital Document & Workflow Managemen	es, accounting		
	Drive DMS) (	Sethering and processing. Mail date office /online to seriet	t (e.g., Google		
	team.	Drive, DMS), Gathering and processing. Mail data offline /online to assist the front office			
10	ccaiii.	Scheme of Examination and Assessment Pattern			
10		Paper – 50 Marks			
	External Eva	mination: Semester End External - 30 marks Time: 1:00	l house		
	External Exa		, nours		
	Format of Question Paper  Attempt any 2 out of 3 questions.				
	Question No	Questions Questions	Marks		
	Q1	Theory	15		
	Q2	Theory	15		
	Q3	Theory	15		
			Total 30		
	Internal Examination: Continuous Evaluation - 20 marks				
	1 <del>                                    </del>	nt / Evaluation	Marks		
		st /Workshop/ Conference/ Seminar/ Assignment/ Cas	se   10		
	Study/ Fie	eld visit/ Certificate Course			
	! ! '	res/ MCQ's/ Match the Pairs/ Answer in one sentence/			
	Puzzles)				
	2. Project an	d presentation / Viva	10		
			otal 20		
-					
11	REFERENCES:				
11		ation and Management by R. K. Jain. Published by Khanna	Dublichere		
		nent and Modern Office Organization by A. K. Jain. Publish			
	Global Publicat	•	ned by VK		
	1	1005.  Mant Principles and Practice by D.C. Sheiwalker, Published	hy Everet		

3. Office Management Principles and Practice by P.C. Shejwalkar. Published by Everest Publishing House

### Department of Investment Management

Sr No	Name of the Faculty	Designation and College	Signature
1.	Dr. Manju Lalwani Pathak	Principal, Smt. CHM College, Ulhasnagar	@\>
2.	Mr. Jaikumar Dinani	Assistant Professor, Smt. CHM College, Ulhasnagar	atume
3.	Ms. Deepa Soni	Assistant Professor, Smt. CHM College, Ulhasnagar	Deeps

Name & Signature of the BoS Chairperson: Dr. Manju Lalwani Pathak

(A) Z

Name & Signature of the Dean: Dr. Gopichand Shamnani





First Year B. Com. (AEC- Ability Enhancement Course)

Semester-I

**Title: Business Communication Skills** 

Vertical - 5 AEC - 2 Credits

## Title: Business Communication Skills Course Code: CHMCOMAECI

Sr. No.	Heading	Particulars		
1	Description of the Course:	In the contemporary business environment, communication is the cornerstone of success. Effective business communication enhances operational efficiency, fosters meaningful workplace relationships, and builds a strong public image. The evolution of digital tools and platforms has revolutionized traditional communication, making it crucial for aspiring professionals to master both conventional and modern techniques.		
		This course equips learners with a comprehensive understanding of business communication- verbal, non-verbal, and digital- along with practical writing skills needed for professional documentation and correspondence. The aim is to prepare learners for real-world business interactions through a focus on clarity, conciseness, tone, structure, and etiquette across multiple communication formats and platforms.		
2	Vertical 5	Ability Enhancement Course		
3	Туре	Theory+ Tutorials (Teaching Methods: Lecture/ Discussion/ Presentation/ Blog writing/ etc.		
4	Credit	2 Credits		
5	Hours allotted	30 Hours		
6	Marks allotted	50 Marks		
7	communication.	to the theoretical foundations and principles of effective business gital, interpersonal, and cross-cultural communication essential for		
	<ol> <li>To enhance students' proficiency in writing business documents such as emails, reports, notices, and letters.</li> </ol>			
	<ol> <li>To build awareness of professional communication etiquette and practical problem-solving in organizational settings.</li> </ol>			

8	Course Outcomes: Students will be able to
	LO-1: Understand and apply the core concepts and models of business communication in real- world contexts.
	LO-2: Demonstrate the ability to communicate professionally in digital and in-person formats. LO-3: Develop job-ready communication skills for writing effective business documents. LO-4: Exhibit awareness of communication dynamics in diverse, collaborative, and hierarchical workplace settings.
9	Syllabus
	UNIT I: Foundations of Business Communication
	1. Basics of Communication in a Business Context
	Meaning, definition, objectives, and elements of communication
	The communication process: sender, message, channel, receiver, feedback
	Barriers to communication and strategies to overcome them
	2. Types and Flows of Workplace Communication
	Internal communication: downward, upward, horizontal
	External communication: stakeholders, clients, public
	Verbal vs. non-verbal communication; formal vs. informal channels
	Role of emotional intelligence in workplace communication
	3. Digital and Social Media Communication
	Professional use of email, MS Teams, and Zoom     Workshop of Wilson App. Links To Shop I
	Workplace etiquette on WhatsApp, LinkedIn, Slack     Writing for digital modicy bearing and elegites
	<ul> <li>Writing for digital media: brevity, tone, and clarity</li> <li>Data privacy, cyber etiquette, and responsible sharing</li> </ul>
	UNIT II: Professional Business Correspondence and Documentation
	1. Business Letters
	Key components and formats
	Common types: Inquiry, Complaint, Order, Resignation
	2. Job-Related Correspondence
ı	Job application with resume
	Appointment, appreciation, and resignation letters
	3. Professional Emails
	Job applications via email
	Writing and responding to official emails (e.g., meeting requests, follow-ups)

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### Scheme of Examination and Assessment Pattern

Paper - 50 Marks

## External Examination: Semester End External - 30 marks Time: 1:00 hour Format of Question Paper

All questions are compulsory:

Question No	Nature of Questions	Marks
Q. 1	Essay-Type Question Unit I (Attempt any 1 out of 2 options)	10
Q. 2	Essay-Type Question Unit II (Attempt any 1 out of 2 options)	10
Q. 3	Short Notes / Applications Attempt any 3 out of 5 (covering both units)	10
	Total	30

#### Internal Examination: Continuous Evaluation - 20 marks

	Assessment / evaluation	Marks
1.	Oral / Interactive Activities: Role play in workplace	10
	communication- Mock interviews / Group discussions- Business presentations	
2.	Written Assignments / Projects: Business letters or professional emails- Reports on digital communication- Social media audits	10
	Total	20

#### 11

#### **REFERENCES:**

- 1. Balan, K. R. Effective Communication. Himalaya Publishing House, 2004.
- 2. Bovee, Courtland L., and John V. Thill. Business Communication Today. 14th ed., Pearson, 2021.
- 3. Chaturvedi, P. D., and Mukesh Chaturvedi. Business Communication: Concepts, Cases and Applications. 3rd ed., Pearson Education, 2011.
- 4. Gerson, Steven M., and Sharon J. Gerson. *Technical Communication: Process and Product.* 9th ed., Pearson, 2021.
- 5. Guffey, Mary Ellen, and Dana Loewy. Essentials of Business Communication. 11th ed., Cengage Learning, 2021.
- 6. Kaul, Asha. Business Communication. 2nd ed., PHI Learning, 2009.
- 7. Krizan, A. C., Patricia Merrier, Joyce Logan, and Karen Williams. Business Communication. 8th ed., Cengage Learning, 2010.
- 8. Lesikar, Raymond V., Marie E. Flatley, and Kathryn Rentz. Business Communication: Making Connections in a Digital World. 12th ed., McGraw-Hill Education, 2015.

- Locker, Kitty O., and Donna S. Kienzler. Business and Administrative Communication. 11th ed., McGraw-Hill Education, 2021.
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- 13. Murphy, Herta A., Herbert W. Hildebrandt, and Jane P. Thomas. Effective Business Communication. 7th ed., McGraw-Hill, 1997.
- 14. Ober, Scot. Contemporary Business Communication. 9th ed., Cengage Learning, 2014.
- 15. Rai, Urmila. Business Communication. Himalaya Publishing House, 2010.
- Raman, Meenakshi, and Prakash Singh. Business Communication. Oxford University Press, 2012.
- 17. Sehgal, M. K., and Vandana Khetarpal. Business Communication. Excel Books, 2006.
- 18. Sharma, R. C., and Krishna Mohan. Business Correspondence and Report Writing. 4th ed., Tata McGraw-Hill, 2007.
- 19. Sinha, K. K. Business Communication. Galgotia Publishing, 2003.
- 20. Taylor, Shirley. Model Business Letters, Emails and Other Business Documents. 7th ed., Pearson Education, 2012.

### Department of English:

Sr. No	Name of the Faculty	Designation and College	Signature
1.	Prof. (Dr.) Pratima Das	Head & Professor, Dept. of English, Smt. CHM College	Pratina
2.	Prof. (Dr.) Kailas Aute	Professor, Dept. of English, Smt. CHM College	RINE
3.	Mr. Ananda Pandhare	Asst. Professor, Dept. of English, Smt. CHM College	
4.	Ms. Sana Karale	Asst. Professor, Dept. of English, Smt. CHM College	M.

Name & Signature of the Dean: Prof. (Dr). Pratima Das \_\_\_\_\_\_\_ Pratime. Day



### First Year

Semester-I

Title: Communication Skills in Sindhi

Vertical - 5
Ability Enhancement Course - 2 Credit

## Title: Communication Skills in Sindhi COURSE CODE: CHMSINAECI

Sr. No.	Heading	Particulars Particulars
1	Description the Course:	Sindhi communication skills (B.Com.)  Communication is the core component of the commerce and trade. I communication, language plays very significant role. If a student hat mastered the skills of language, undoubtedly, he or she would be able to communicate in the best manner. In this course basic part of Sindle language would be taught based on the NEP 2020. The innovative approach likes critical thinking, creative mind, use of technology will lead to communicating and participating with the different groups. The vocabular section would be given prominence.  The course would be in the Devanagari script so that it can attract majority of the students. Even non-Sindhi students shall have opportunity to adopt this course.
2	Vertical 1	AEC – Ability Enhancement Course
3	Туре	Theory+ Practicum (Teaching Method: Lecture/ Discussion/Reading)
4	Credit	2 credits (1 credit = 15 hours for theory or 30 hours of Practical work in a semester)
5	Hours allotted	30 Hours
6	Marks allotted	50Marks (50 Marks each)
7	<ul><li>2. The learner will unde</li><li>3. The learner will impr</li></ul>	this course: Inderstanding of communication skills. Instruction of special words in Sindhi ove the conversation skill in Sindhi. Instruction in Sindhi language
8	LO2: Understand the skills LO3: Knowing the conver	ial features of Sindhi language.

#### Syllabus

#### Unit I - Fundamental of Sindhi Communication

- Introduction of Communication skill through Pictorial Presentation
- Importance of Language
- Basic aspects of language
  - i) Types of Language, ii) Role of Language, iii) Changes in Language
  - iv) Non-violent aspects of language v) Language & New generation
  - vi) Language & Modern Technology
- New Education Policy (NEP) & Importance of language
- Sindhi language: (Special features of spoken Sindhi language with pronunciation through audio visual presentation

#### Unit II - Functional Communication

- Importance of Communication
- Types of Communication (Presentation through video clips)
  - i) Verbal, ii) Non-verbal, iii) Written iv) Digital Communication
- Characteristics of Communication
- Obstacles in Communication of Sindhi Language
- Methods of Best Communication through role plays
- Spoken Sindhi in Business
- Conversation with customers and proprietors

यूनिट - 1

- रमचारी भाषा : वाविफयत
- भाषा जी अहिमियत
- भाषा जा बुनियादी पहल
   i) किरम, ii) भाषा जो किरदार, iii) भाषा में तबदीलियूं iv) भाषा जा अहिसासाती पहलू v) भाषा ऐं नई नसल
- नई तैलीमी नीति एं बोलियुन जी अहमियत
- असां जी सिंधी बोली

यूनिट - 2

- राबते जी अहमियत
- रावते जा किरम
  - i) जिबानी रावतो, ii) गैर जिबानी रावतो, iii) लिख्त राबतो iv) डिजीटल रावतो
- रावते मां फायदा
- रावते में रंडकूं
- बेहतर राबते जा तरीका
- ग्राहकन सां सिंधी बोलीअ मे गुफ्तगू

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#### Scheme of Examination and Assessment Pattern

Paper – 50 Marks

#### External Examination: Semester End External - 30 marks Time: 1:00 hour

Format of Question Paper

Attempt any 4 out of 6 questions.

Question No	Nature of Questions	Marks
Q1.	Objective Type - Fill in the Blanks / MCQs (Unit I0	15
Q2.	Question on reading skill (Unit II)	07
Q3.	Writing short story from outlines (Unit II)	08
<del></del>		Total 30

#### Note:

- 1. Equal Weightage is to be given to all the modules.
- 2. Use of non-programmable scientific calculator is allowed in the examination.

#### Internal Examination: Continuous Evolution - 20 marks

	Assessment / evaluation	Marks
1.	Speaking Activities: (Presentation)	10
	Making presentations in the classroom	<del></del>
2.	Listening Activities: (Assignment)	10
	Listening to speeches, dialogues, announcement and summarizing them	
	Total	20

#### 11

#### **REFERENCE BOOKS:**

- 1. Sanchari Basha By Dr. Pushpa Kodwani
- 2. Sindhi Pahakaa Dr. Jetly M.K.
- 3. Sindhi Muhavahra By Hardwani Lachhman
- 4. Sindhi Adhyat mak Shabdhkesh By Hardwani Lachhman
- 5. Acho Sindhi Sikhu By Hardwani Lachhman

### Syllabus Committee:

Sr No	Name of the Faculty	Designation and College	Signature
1.	Mrs. Kajal Ramchandani	H.O.D. of Jai Hind College	Vala
2.	Mrs. Komal Totani	Assistant Teacher, Smt. CHM College	Mooning

Name & Signature of the BoS Chairperson: (Mrs. Kajal Ramchandani)

Name & Signature of the Dean: (Dr. Pratima Das)



First Year

Semester-I

Title: Environmental Management and Sustainable Development-I

Vertical - 5 VEC- 2 Credits

### Title: Environmental Management and Sustainable Development-I

Course Code: CHMVECI

	Cours	e Code: CHMVECI
Sr. No.	Heading	Particulars
1	Description of the Course:	This course introduces students to the basics of environmental management and sustainable development. It explains how ecosystems work, the importance of biodiversity, and the need to protect our natural resources. Students will learn about different environmental problems, human impact on nature, and how to manage disasters. The course also covers Indian environmental movements, ethics, and the role of public awareness. Real-life examples and case studies help students understand the connection between nature and human communities in a simple and practical way.
2	Vertical 5	VEC
3	Type &	Theory + Practicum
	Teaching methods	Lecture/Discussion/Presentation/Case study,etc
4	Credits	2 Credits
5	Hours allotted	30 Hours
6	Marks allotted	50 Marks
7	<ol> <li>To sensitize students tow population.</li> <li>To analyze the impact of environment, including it.</li> <li>To foster awareness of environment.</li> </ol>	ystems, biodiversity and to make aware for the need of conservation.  Yards environmental concerns, issues, and impacts of human  Thuman population growth and development activities on the ssues related to displacement, disaster response, and rehabilitation.  Invironmental ethics and the role of cultural and social movements avironmental practices through communication, policy, and
8	using examples from various LO2: Critically evaluate biodendemic species, threats, and LO3: Assess the socio-environment	onships within ecosystems and analyze energy flow and succession,

ſ · · · · · ·	I.O4. Demonstrate	on understanding of an incompatibility and adding	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	influence of culture	an understanding of environmental ethics and ad al values, environmental movements, and commu	rvocacy, by interpreting the
	sustainability.	valoos, on violancinai movements, and continu	mesmon strateRics ou
9		Syllabus	
	UNIT I: Ecosystems	s, Biodiversity and Conservation	
		structure, and function of ecosystems; Energy fle	ow food chains food
		ogical succession. Case studies of the following:	. 100 <b>3</b> 01211123, 1000
	a) Forest eco	•	
	b) Grassland	ecosystem	
	c) Desert eco	osystem	
	d) Aquatic ec	cosystems (ponds, streams, lakes, rivers, oceans, e	estuaries)
		logical diversity: genetic, species and ecosys	tem diversity;
		zones of India; Biodiversity patterns	
	<ul> <li>India as a mega</li> </ul>	a-biodiversity nation; Endangered and endemic sp	pecies of India
	1	odiversity: Habitat loss, poaching of wildlife	•
	biological inva biodiversity.	asions; Conservation of biodiversity: In-situ and	d Ex-situ conservation of
	<del>_</del>	d biodiversity services: Ecological, economic, nal value	, social, ethical, aesthetic
	UNIT II: Human Co	ommunities and the Environment	
	Human popular	tion growth: Impacts on environment, human hea	ith and welfare.
	Resettlement a	nd rehabilitation of project affected persons; case	studies.
1	Disaster manag	gement: floods, earthquake, cyclones and landslid	<u>ක</u> .
	Environmental	movements: Chipko, Silent valley, Bishnois of R	Rajasthan.
	Environmental conservation.	ethics: Role of Indian and other religions and cul	ltures in environmental
	Environmental	communication and public awareness, case studi	ies (e.g. CNG vehicles in
	Delhi).		· · · · · · · · · · · · · · · · · · ·
10		Assessment Pattern	
		Scheme of Examination and Assessment Pat	itern
	T	Paper – 50 Marks	-00 have
	Liternal Liaminath	on: Semester End External - 30 marks Time: I Format of Question Paper	in andis
	Attempt any 3 ou	•	
	Question	Nature of Questions	Marks
1	/ VEGUVE	variation Sateman	I
	_	<b>!</b>	1
	No. Q.1	Theory based on Unit I	10

Q.3	Theory based on Unit II	10
Q.4	Theory based on Unit II	Total 30

#### Internal Examination: Continuous Evaluation - 20 marks

	Assessment / evaluation	Marks
1.	Class Test, Creative writing/visits/role play	10
	(Short notes/ MCQ's/ Match the Pairs/ Answer in one sentence/ Quiz)	
2.	Project /Presentation / Viva/Group Discussion/Case study	10
	To	tal 20

#### REFERENCES:

11

- 1. Carson, R. 2002. Silent Spring. Houghton Mifflin Harcourt.
- 2. Gadgil, M., & Guha, R. 1993. This Fissured Land: An Ecological History of India. Univ. of California Press.
- 3. Gleeson, B. and Low, N. (eds.) 1999. Global Ethics and Environment, London, Routledge.
- 4. Gleick, P. H. 1993. Water in Crisis. Pacific Institute for Studies in Dev., Environment & Security. Stockholm Env. Institute, Oxford Univ. Press.
- 5. Sodhi, N.S., Gibson, L. & Raven, P.H. (eds). 2013. Conservation Biology: Voices from the Tropics. John Wiley & Sons.
- 6. Thapar, V. 1998. Land of the Tiger: A Natural History of the Indian Subcontinent.
- 7. Warren, C. E. 1971. Biology and Water Pollution Control. WB Saunders.
- 8. Wilson, E. O. 2006. The Creation: An appeal to save life on earth. New York: Norton.
- 9. Harper, Charles L. (2017) Environment and Society, Human Perspectives on Environmental Issues 6th Edition. Routledge.
- 10. Rajagopalan, R. (2011). Environmental Studies: From Crisis to Cure. India: Oxford University Press.
- 11. Harris, Frances (2012) Global Environmental Issues, 2nd Edition. Wiley-Blackwell.

Name & Signature of the Dean & Ad-hoc BoS Chairperson (Interdisciplinary)

Dr. Nith Arekar



First Year

Semester- I

Title: Indian Knowledge System

Vertical - 5
IKS Subject - 2 Credits

### Title: Indian Knowledge System

Course Code: CHMIKSI

Sr. No.	Heading	Particulars
1	Description of the Course:	This course introduces students to the Indian Knowledge System (IKS), emphasizing its historical depth, cultural relevance, and interdisciplinary value. Rooted in the context of Indian civilization, it explores the holistic development of knowledge from ancient to premodern times, including contributions in medicine, mathematics, logic, linguistics, governance, arts, and sciences. By revisiting the traditional education systems and intellectual heritage of India, the course encourages learners to connect ancient insights with contemporary disciplines. It aims to enhance awareness, foster appreciation of indigenous wisdom, and reveal the interconnectedness of various streams of knowledge, aligning with the goals of the NEP 2020.
2	Vertical 5	IKS
3	Туре	Theory+ Practicum (Teaching Methods: Lecture/ Discussion/ Presentation etc.)
4	Credit	2 Credits
5	Hours allotted	30 Hours
6	Marks allotted	50 Marks
7	2. To help student to under in ancient Indian system 3. To help to study the en	ts about context in which they are embedded i.e. Indian culture and its Knowledge System and Tradition.  erstand the knowledge, art and creative practices, skills and values in.  riched scientific Indian heritage.  bution from Ancient Indian system & tradition to modem science &
8	Learning Outcomes: Student	s will be able to
	LO1: Understand and appre	exiate the rich Indian Knowledge Tradition
	LO2: Understand the contri	ibution of Indians in various fields
	LO3: Experience increase s	subject-awareness and self-esteem
	LO4: Develop a comprehen	sive understanding of how all knowledge is ultimately intertwined

9		Syllabus			
	UNIT I: Introduction				
	• Introduction : Knowledge S	to IKS (What is knowledge System, Characteristic Feat vstern)	ures of Indian		
		facaulay's Education Policy and its impact, Need of rev	isiting Ancient		
	<ul> <li>Scope of IKS</li> </ul>	(The Universality of IKS (from Micro to Macro), deve	lopment form		
		to 18th Century CE)			
	• 1 radition of i	KS (Ancient Indian Education System: Home, Gurukul and ancient educational centres)	, Pathashala,		
	Relevant site:     Temple Mana	s in the vicinity of the Institute (Water Management Sys agement of Ambarnath, etc.)	tem at Kanheri,		
	UNIT II:				
	Medicine (A)	rurveda)			
	Alchemy				
	<ul> <li>Mathematics</li> </ul>				
	• Logic				
	Art of Governance (Arthashastra)				
		ry FIVE out of the following)			
	<ul> <li>Aesthetics</li> </ul>				
	<ul> <li>Town Plannit</li> </ul>				
	Strategic Stud				
	Krishi Shastra				
	Vyakaran & I	Lexicography			
	Natyashastra				
	Ancient Sport	ts .			
	<ul> <li>Astronmy</li> </ul>				
	<ul> <li>Yoga and We</li> </ul>	ellbeing			
	<ul> <li>Linguistics</li> </ul>				
	Chitrasutra				
	Architecture				
	Taxation				
	Banking				
	Trade and Co				
40	Scheme of Examination and Assessment Pattern				
10		Paper – 50 Marks			
	External Examinatio	n: Semester End External - 30 marks Time: 1:00 ho			
	0	Format of Question Paper	Marks		
	Question	Nature of Questions	MINIS		
	No	Attended on TSVO Oceanies and of FINE	04		
	Q1	Attempt any TWO Questions out of FIVE.	06		
	Q2	Attempt any THREE Questions out of FIVE	12		
	Q3	Attempt any THREE Questions out of FIFTEEN	12		
			Total 30		

#### Internal Examination: Continuous Evaluation - 20 marks

	Assessment / evaluation	Mark
1.	Class Test during the lectures (Short notes/ MCQ's/ Match the Pairs/ Answer in one sentence/ Puzzles).	10
2	Participation in Workshop/ Conference/Seminar/ Case Study/Field Visit/ Certificate Course/Project presentation /viva.	10
		Total

#### REFERENCES:

- 1. Concise history of science in India- D.M. Bose, S.N Sen, B.V. Subbarayappa.
- Positive sciences of the Ancient Hindus- Brajendranatha seal, Motilal Banrasidas, Delhi 1958
- History of Chemistry in Ancient India & Medieval India, P.Ray- Indian Chemicals Society, Calcutta 1956.
- Charaka Samhita- a scientific synopsis, P. Ray & H.N Gupta National Institute of Sciences of Indi4 New Delhi 1965.
- 5. MacDonnell A.A- History of Sanskrit literature
- 6. Winternitz M- History of Indian Literature Vol. I, II
- 7. Dasgupta S.N & De S.K- History of Sanskrit literature Vol' I'
- 8. Ramkrishna Mission- cultural heritage of India Vol' I, II
- Majumdar R. C & Pushalkar A.D- History & culture of the Indian people, Vol. I, II & III.
- 10. Keith A.B- History of Sanskrit literature'

Name & Signature of the Dean &Adhoc BoS Chairperson(Interdisplinary);

(Dr. Nitin Arekar)

### First Year

Semester-I

Title: Cocurricular Course I

Vertical - 6 Cocurricular Course - 2 Credits

### Title: Cocurricular Course - I

Course Code: CHMCC16

Sr. No.		irse Code: CHMCCI6
	Heading	Particulars
1	Description the Course:	This student-friendly Co-Curricular Course is uniquely designed to promote holistic development through active participation in various college-based activities. Unlike traditional theory-based subjects, this course emphasizes hands-on involvement and experiential learning. Students are encouraged to explore their interests and talents by engaging in cultural, social, literary, sports, extension, or club-based events conducted by the college throughout the academic year.  Participation will be recorded and assessed based on involvement, initiative, team spirit, creativity, and consistency. The aim is to nurture essential life skills such as leadership, communication, collaboration, and responsibility in a supportive, informal setting.  This non-theory course offers students the opportunities and the freedom to learn beyond the classroom and grow into well-rounded individuals, contributing positively to campus life and society.
2	Vertical 6	Cocurricular Course (Mandatory)
3	Type Teaching Methods	Non Theory Participation, Report Writing, Presentation etc.
4	Credit	2 Credits
5	Hours allotted	30 Hours
6	Marks allotted	50 Marks
7	activities. 2. To enhance personal and i 3. To foster a sense of respon 4. To develop self-confidence collaboration.	ive participation in cultural, social, environmental, and creative interpersonal skills through real-life experiences and teamwork. Insibility, leadership, and community engagement among students, and emotional well-being through creative expression and arming with experiential learning for holistic growth.
8	LO1: Participate meaningfuexperiences. LO2: Demonstrate improved LO3: Exhibit increased awa LO4: Build confidence through	e end of the course, students will be able to: Ily in diverse co-curricular activities and reflect on their learning d communication, leadership, and teamwork skills. reness of social responsibility and civic engagement. ugh creative, cultural, and intellectual expressions. r activity log to track participation and personal development.

9		Syllabus				
	Unit I -	Unit I - Suggested Areas of Participation in the activities:				
			ties: Photography, quiz, environment club, shram club, etc.			
			ess: College tournaments, yoga, marathons, fitness challenges.			
	• 1		Events: Foundation Day, Annual Day, College Festivals, Intercollege	egiate		
	• 1					
	The second second second	Unit II - Program Specific Topics				
	• 1					
	• 5					
	Mode o	Mode of Evaluation:				
	• ]	Faculty Coordinator: To guide and evaluate student progress.				
	1	Participation Proof: Certificates, photos, attendance records.				
	• ]	Participation	<b>Proof:</b> Certificates, photos, attendance records.			
				d growth.		
	• ]	Reflective Jou	rnal: Minimum 2-3 pages summarizing experiences, learning, an			
10	• ]	Reflective Jou				
10	• ]	Reflective Jou	<b>rnal:</b> Minimum 2–3 pages summarizing experiences, learning, an esentation: 5-minute talk on poster presentation and on overall learning.			
10	• ]	Reflective Jou	rnal: Minimum 2–3 pages summarizing experiences, learning, an esentation: 5-minute talk on poster presentation and on overall less Scheme of Examination and Assessment Pattern			
10	• ]	Reflective Jou Final Viva/Pro	esentation: 5-minute talk on poster presentation and on overall lese Scheme of Examination and Assessment Pattern  Based on 3 approved Activities  Semester End External - 30 marks			
10	• ]	Reflective Jou Final Viva/Pro tivity No	esentation: 5-minute talk on poster presentation and on overall lesentation: 5-minute talk on poster presentation and on overall lesentation and Assessment Pattern  Based on 3 approved Activities  Semester End External - 30 marks  Nature of Activities	arning.		
10	• ]	Reflective Jou Final Viva/Pro tivity No 1.	rnal: Minimum 2–3 pages summarizing experiences, learning, an esentation: 5-minute talk on poster presentation and on overall less Scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks  Nature of Activities  Title of Approved Activity - 1	arning.  Marks		
10	• ]	Reflective Jou Final Viva/Pro tivity No 1. 2.	rnal: Minimum 2–3 pages summarizing experiences, learning, an esentation: 5-minute talk on poster presentation and on overall less Scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks  Nature of Activities  Title of Approved Activity - 1  Title of Approved Activity - 2	Marks		
10	• ]	Reflective Jou Final Viva/Pro tivity No 1.	rnal: Minimum 2–3 pages summarizing experiences, learning, an esentation: 5-minute talk on poster presentation and on overall less Scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks  Nature of Activities  Title of Approved Activity - 1	Marks 10 10		
10	• ]	Reflective Jou Final Viva/Pro tivity No 1. 2.	rnal: Minimum 2–3 pages summarizing experiences, learning, an esentation: 5-minute talk on poster presentation and on overall less Scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks  Nature of Activities  Title of Approved Activity - 1  Title of Approved Activity - 2  Title of Approved Activity - 3	Marks 10 10		
10	Ac	tivity No  1. 2. 3. al Examination	rnal: Minimum 2-3 pages summarizing experiences, learning, an esentation: 5-minute talk on poster presentation and on overall less Scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks  Nature of Activities  Title of Approved Activity - 1  Title of Approved Activity - 2  Title of Approved Activity - 3  Total	Marks 10 10 10 30		
10	Ac	tivity No 1. 2. 3. al Examination	rnal: Minimum 2–3 pages summarizing experiences, learning, an esentation: 5-minute talk on poster presentation and on overall less Scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks  Nature of Activities  Title of Approved Activity - 1  Title of Approved Activity - 2  Title of Approved Activity - 3  Total  On: Continuous Evaluation – 20 marks	Marks 10 10 10 30		
10	Ac Intern	tivity No  1. 2. 3.  al Examination Assessment Reflective jou	rnal: Minimum 2–3 pages summarizing experiences, learning, an esentation: 5-minute talk on poster presentation and on overall less Scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks  Nature of Activities  Title of Approved Activity - 1  Title of Approved Activity - 2  Title of Approved Activity - 3  Total  On: Continuous Evaluation – 20 marks  / Evaluation  urnal	Marks 10 10 30 Marks 10		
10	Ac	tivity No  1. 2. 3.  al Examination Assessment Reflective jou	rnal: Minimum 2–3 pages summarizing experiences, learning, an esentation: 5-minute talk on poster presentation and on overall less Scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks  Nature of Activities  Title of Approved Activity - 1  Title of Approved Activity - 2  Title of Approved Activity - 3  Total  On: Continuous Evaluation – 20 marks	Marks 10 10 30  Marks 10 10 10 30		

#### Suggested Readings:

- How to Win Friends and Influence People
- The 7 Habits of Highly Effective People
- · Thinking, Fast and Slow
- Leaders Eat Last
- Talk Like Ted

Name & Signature of the Principal & Chairperson, Academic Council:

Dr. Manju Lalwani Pathak

