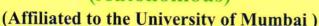
HSNC Board's



Smt. Chandibai Himathmal Mansukhani College

(Autonomous)



University College Code: 217-JD Office: T14

Principal: Dr. Manju Lalwani Pathak

Ref No: CHM (A) AC/C/01/2025

Date: 18th June 2025

CIRCULAR

The immediate attention of all concerned is invited to this office Circular No. CHM (A) AC 05/2025 dated 19th May, 2025 regarding the Choice Based and Credit Based Syllabus (CBCS) for all subjects of F.Y.B.Com. & T.Y.B.Com. in Banking & Insurance SEM - I & SEM – V respectively.

It is hereby communicated that the recommendations of the syllabus made by the Ad-hoc Board of Studies in Banking & Insurance coordinated by the Dean, Faculty of Commerce in the meeting of Academic Council held on 23rd May, 2025 vide item No. 1.5, have been accepted and subsequently passed.

In accordance, therewith, the syllabus as per the CBCS has been brought into force with effect from the academic year 2025 – 2026 and accordingly the same is attached for reference and is available on the College's website www.chmcollege.in

Ulhasnagar - 421 003 18th June, 2025

Dr. Manju Lalwani Pathak

Principal & Chairperson, Academic Council

Copy forwarded for information to:-

- 1) The Dean, Faculty of Humanities.
- 2) The Chairperson, Ad-hoc Board of Studies.
- 3) The Controller of Examination.
- 4) The Registrar







HSNC Board's Smt. Chandibai Himathmal Mansukhani College, Ulhasnagar (Autonomous) Affiliated to the University of Mumbai

Bachelor of Commerce (Banking & Insurance) (Self-Financing Course)

Semester - I

Choice Based and Credit Based syllabus as per NEP 2020 with effect from the Academic Year 2025-2026

PREAMBLE

The dynamic nature of the financial services sector has brought about significant transformation in the fields of banking and insurance. The First Year B Com (Banking and Insurance) course aims to provide students with a strong foundation in the principles, operations, and regulatory framework of these two critical pillars of the financial system. This syllabus is designed to equip students with fundamental knowledge of financial markets, banking laws, insurance principles, and accounting practices. It focuses on developing analytical and decision-making skills through theoretical concepts and their realworld applications. Emphasis is placed on understanding modern banking operations, digital transformation, risk management, and the evolving landscape of insurance in India and globally By the end of the first year, students will have a well-rounded understanding of basic banking and insurance services, customer relationship management, financial literacy, and ethical practices, enabling them to pursue specialized studies in the second and third years and build careers in the financial services industry

PROGRAMME SPECIFIC OUTCOMES (PSOs)

PS01: Demonstrate understanding of core concepts, principles, and functions of banking and insurance systems.

PS02: Develop comprehensive knowledge in accounting and to solve real-world problems in the banking and insurance sectors.

PS03: Gain awareness of the legal, regulatory, and compliance environment governing financial institutions in India, especially the role of RBI, IRDAI, and SEBI.

PS04: Develop the ability to analyze financial data and evaluate basic banking and insurance products for informed decision-making.

First Year B. Com. (Banking and Insurance)

Semester- I

Title: Principles and Practices of Banking and Insurance

Vertical - 1 Major Subject - 4 Credits

with effect from Academic Year 2025-2026

Title: Principles and Practices of Banking and Insurance Course Code: CHMBII1

Sr. No.	Heading	Particulars
1	Description of the Course	The Principles and Practices in Banking and Insurance course is designed to provide students with a foundational understanding of the banking and insurance sectors, their functions, regulations, and role in the economy. This course covers key concepts such as the structure of the banking system, types of banks, basic banking operations, credit creation, and financial instruments. It also explores the principles of insurance, types of insurance (life, health, general, etc.), risk management, underwriting, and claims settlement procedures. Emphasis is placed on regulatory frameworks governing both sectors, such as those laid down by central banks and insurance regulatory authorities. The course aims to build practical knowledge and analytical skills necessary for careers in banking, insurance, and financial services. It is ideal for students pursuing commerce, finance, or management studies, as well as professionals looking to strengthen their understanding of financial institutions.
2	Vertical 1	Major
3	Type Teaching methods Teaching methods Theory + Practicum Lectures, Discussion, Presentation, Case Studies etc.	
4	Credit	4 Credits
5	Hours allotted	60 Hours
6	Marks allotted	100 Marks
7	 Course Objectives: The objective of this course is to provide students with a compreh understanding of the fundamental principles, structures, and operations of b and insurance sectors It aims to equip students with knowledge of the regulatory environment, produservices, risk management strategies, and customer service practices in both industries. The course also helps students to develop analytical skills for evaluating finstruments, understanding financial statements, and assessing the role of 	

Learning Outcomes: Student will be able to:
LO1: Understand the structure, functions, and types of banking and insurance institutions.

LO2: Analyze various banking and insurance products, including loans, deposits, life, and general insurance policies.
LO3: Explain the regulatory and legal framework governing banking and insurance operations in India.

Syllabus

UNIT I: Introduction to Banking

Basic Concepts: Origin, Need, Types, Scope and Functions of Banking - Types of accounts- Banking Services- Modern Banking-current scenario
UNIT II: Regulatory Framework of Banks in India

Meaning of regulatory framework, Need for Regulation and Supervision, of RBI,
 Norms introduced by RBI- banking legislation and reforms- Regulatory Tools Used by RBI

UNIT III: Introduction to Insurance

 Definition, concepts, meaning of insurance- functions of insurance- Need and Scope of insurance - Evolution of. insurance - Principles of insurance - Types of insurance policies

UNIT IV: Regulatory Framework of Insurance in India

Growth of Insurance Business - Actuarial Role - Claim and Settlement Procedures principles of IRDA-Insurance Regulations- Role of IRDA.- Insurance OmbudsmanLife Insurance Council & General Insurance Council

10

Scheme of Examination and Assessment Pattern

Paper – 100 Marks

External Examination: Semester End External - 60 marks Time: 2:00 hours Format of Question Paper

Attempt any 4 out of 6 questions.

Question No	Nature of Questions	Marks
Q1	Theory	15
Q2	Theory	15
Q3	Theory	15
Q4	Theory	15
Q5	Theory	15
Q6	Theory	15
	Total	60

Internal Examination: Continuous Evaluation - 40 marks

	Assessment / Evaluation	Marks
1.	Class Test / (Short notes/ MCQ's/ Match the Pairs/ Answer in one sentence/ Puzzles)	15
2.	Essays / Practical activities / Group projects - Reflective Practical assignments / Industry work / Field work - Oral examination - Student's Seminar / Workshop / Book reviews - Case Study analysis	10
3.	Project and presentation / Viva	15
	Total	40

11 REFERENCES:

- 1. Gordon, E. & Natarajan, Banking Theory Law and Practice.
- 2. Mishra, M.N. & Mishra, S.B. Insurance Principles and Practice S. Chand Publishing
- 3. Jyotsna Sethi & Nishwan Bhatia Elements of Banking and Insurance PHI Learning
- 4. Indian Institute of Banking and Finance (IIBF) Principles and Practices of Banking Macmillan Education.
- 5. Dr. P. Periasamy Principles and Practice of Insurance Himalaya Publishing House.

First Year B. Com. (Banking and Insurance)

Semester- I

Title: Fundamental Accounting - I

Vertical - 1 Major Subject - 2 Credit

with effect from Academic Year 2025-2026

Title: Fundamental Accounting –I

Course Code: CHMBII2

Sr. No.	Heading	Particulars
1	Description of the Course	"Fundamental Accounting-I" is an in-depth exploration of advanced accounting practices, accounting standards, focusing on inventory valuation of final accounts preparation, and accounting for hire purchase transactions. Students will learn about the various methods of inventory valuation, including FIFO and Weighted Average Method, and how to compute inventory valuation as per AS – 2. The course also covers the preparation of final accounts for manufacturing concerns and accounting for hire purchase transactions, including calculation of interest and journal entries.
2	Vertical 1	Major
3	Type Teaching methods	Theory + Practicum Lectures, Discussion, Presentation, Case Studies etc.
4	Credit	2 Credits
5	Hours allotted	30 Hours
6	Marks allotted	50 Marks
7	Course Objectives: 1. To familiarize students with the accounting standards and IFRS 2. To understand the concepts and significance of inventory valuation methods and their application in financial reporting. 3. To provide students with the knowledge and skills required to prepare final accounts for manufacturing concerns.	
8		

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Syllabus

UNIT I: Accounting standards, IFRS and Inventory Valuation

• Accounting Standards:

1, 2, 6, 8, 9, 10.

Understanding Fair value concept, Overview of International

Financial Reporting Standards (IFRSs).

• Inventory Valuation:

Meaning of inventories Cost for inventory valuation Inventory systems: Periodic Inventory system and Perpetual Inventory System Valuation: Meaning and importance Methods of Stock Valuation as per AS – 2: FIFO and Weighted Average Method. Computation of valuation of inventory as on balance sheet date: If inventory is taken on a date after the balance sheet or before the balance sheet.

UNIT II: Financial Reporting and Hire Purchase Accounting

• Final Accounts

Final accounts of Manufacturing concerns (Proprietary Firm)

• Accounting for Hire Purchase

Meaning Calculation of interest Accounting for hire purchase transactions by asset purchase method based on full cash price Journal entries, ledger accounts and disclosure in balance sheet for hirer and vendor (excluding default, repossession and calculation of cash price)

10

Scheme of Examination and Assessment Pattern

Paper – 50 Marks

External Examination: Semester End External - 30 marks Time: 1:00 hours

Format of Question Paper

Attempt any 2 out of 3 questions.

Question No	Nature of Questions	Marks
Q1	Practical/ Theory	15
Q2	Practical/ Theory	15
Q3	Practical/ Theory	15
		Total 30

Internal Examination: Continuous Evaluation - 20 marks

	Assessment / Evaluation	Marks
1.	Class Test (Short notes/ MCQ's/ Match the Pairs/ Answer in one sentence/ Puzzles)	10
2.	Essays / Practical activities / Industry work / Field work - Oral examination - Student's Seminar / Workshop / Book reviews - Case Study analysis	05
3.	Project and presentation / Viva	05

11 REFERENCES:

- 1. Financial Accounting for Undergraduates (Volume I) by R.S. N Pillai, Bagavathi Published by S. Chand Publishing
- 2. Fundamentals of Accounting for CA Foundation by D.G. Sharma, Seema Sharma Published by Taxmann Publications Pvt. Ltd.
- 3. Principles of Accounting by Dr. T.P. Ghosh published by PHI Learning Pvt. Ltd.
- 4. Financial Accounting for Undergraduates (Volume I) by R.S. N Pillai, Bagavathi published by S. Chand Publish

Department of B.Com (Banking & Insurance)

Sr No	Name of the Faculty	Designation and College	Signature
1.	Dr. Reshma Kukreja	HOD, Assistant Professor, BBI Dept. Smt.Chandibai Himathmal Mansukhani College	gwheja
2.	Dr. Jaya Gemnani	Assistant Professor, BBI Dept. Smt.Chandibai Himathmal Mansukhani College	AW/
3.	Ms.Varsha Chugh	Assistant Professor, BBI Dept. Smt.Chandibai Himathmal Mansukhani College	Mugh

Name & Signature of the Ad-hoc BoS Chairperson: Dr. Reshma Kukrya Swileyo

Name & Signature of the Dean: Dr. Capeland Shammen.



First Year B. Com. (Banking and Insurance)

Semester- I

Vertical - 2 Minor — Not Applicable

with effect from Academic Year 2025-2026

First Year

Semester- I

Title: Economics for Professional Careers-I

Vertical - 3
Open Elective I (OE)- 2 Credits
(Mandatory)

with effect from Academic Year 2025-2026

Title: Economics for Professional Careers-I

Course Code: CHMECO14

G N:		urse Code: CHMECOI4
Sr. No.	Heading	Particulars
1	Description the Course:	This course is designed to equip students with essential economic concepts and tools relevant to decision-making in a professional and business environment. It introduces students to core aspects of business economics, cost estimation, market dynamics and price determination. By integrating theory with real-life examples, the course enables learners to analyse how market forces operate in various competitive settings. The course is tailored to develop critical thinking and economic reasoning skills needed for effective participation in the professional world.
2	Vertical 3	Open Elective
3	Type Teaching Methods	Theory + Practicum Lectures, Discussion, Presentation, Case Studies etc.
4	Credit	2 Credits
5	Hours allotted	30 Hours
6	Marks allotted	50 Marks
7	 Course Objectives: To understand the scope and importance of Business Economics. To identify and differentiate between cost concepts and analyze their relevance in economic decision-making To evaluate the factors influencing demand and supply and apply the laws of demand and supply to business scenarios. To analyze price determination in various market structures and interpret real-world pricing decisions using case studies. 	
8	Learning Outcomes: Student will be able to LO1: Explain the role of business economics in solving fundamental economic problems and guiding business strategy. LO2: Identify and differentiate between various types of costs and analyse their relevance in economic decision-making LO3: Evaluate the factors influencing demand and supply and apply the laws of demand and supply to business scenarios. LO4: Analyse price determination in various market structures and interpret real-world pricing decisions using case studies.	

9			Syllabus	
 UNIT I: Business Economics: An Overview Business Economics: Meaning, scope and importance of Business Problems of Business in an Economy. Cost Estimation: Meaning & Types of Cost, Importance of understa UNIT II: Market Forces and Price Determination Market Forces: Demand - Meaning and Factors affecting Demand Supply - Meaning and Factors affecting Supply & Law of Supply. Price Determination: Process, Market Equilibrium, Price De Oligopoly & Monopolistic Competition. Real Life Case Study of a Scheme of Examination and Assessment Pattern External Examination: Semester End External - 30 marks T Format of Question Paper 		bnomics: Meaning, scope and importance of Business Econom Business in an Economy. ion: Meaning & Types of Cost, Importance of understanding Cost. Forces and Price Determination es: Demand - Meaning and Factors affecting Demand & Law of uning and Factors affecting Supply & Law of Supply. mination: Process, Market Equilibrium, Price Determination. Monopolistic Competition. Real Life Case Study of a Product - Scheme of Examination and Assessment Pattern Examination: Semester End External - 30 marks Time: 1 horostory.	sts. Demand, on under Parle-G.	
		empt all ques	Nature of Questions	Marks
		Q1	Attempt any two out of three. (Unit I)	15
		Q2	Attempt any two out of three. (Unit II)	15
			Total	30
	Interna	l Examinati	on: Continuous Evaluation – 20 marks	
	Assessment / evaluation		Marks	
	1.	Assignment/	Project	10
	2.	Presentation		10
			Tot	al 20
11	1. Bi 2. B. 20 3. Li 4. M 5. Pi 6. St 7. Sa 8. St 9. V 10. Sa 11. Ka 12. H	Douglas Ber oll. ipsey, R.G. ar lankiw, N.G., indyck, R.S. a iglitz, J.E. an alvatore, D.L. ima Damodar arian, H.R., In en, Anindya, I outsoyiannis, i.L. Ahuja, Bu	iller, the Macro Economics Today, Tata McGraw-Hill, 2011. rnheim and Michael D. Whinston, Microeconomics, Tata McGrad A.K. Chrystal, Economics, Oxford Univ. Press, 2007 Economics: Principles and Applications, Cengage Learning, 2008. and D.L. Rubinfeld, Microeconomics, Pearson Education, 2008. and C.E. Walsh, Principles of Economics, W.W. Norton, 2002. by Microeconomics: Theory and Applications, Oxford Univ. Press, 2006 and Theory, Oxford University Press, 2006 and Microeconomics: A Modern Approach, W.W. Nortom Microeconomic Theory, Oxford Univ. Press, 1999. by A., Modern Microeconomics, MacMillan Press, 1979. by Siness Economics, 1999. by Microeconomics, 1999. by Microeconomics, Microeconomics, 1999. by Microeco	09. s, 2008.

Department of Economics:

Sr No	Name of the Faculty	Designation and College	Signature
1.	Prin. (Dr.) Manju Lalwani Pathak	Head, Department of Economics, Smt. CHM College, Ulhasnagar	6/2
2.	Dr. Usha P. Oomman	Associate Professor, Smt. CHM College, Ulhasnagar	W
3.	Prof. (Dr.) Gaikar Vilas B.	Professor, Smt. CHM College, Ulhasnagar	0)1

Name & Signature of the Ad-hoc BoS, Chairperson:

(D: (D)))(: 1 1 : D :

(Prin. (Dr.) Manju Lalwani Pathak)

Name & Signature of the Dean:

Dr. Prastant Kelk



OPEN ELECTIVES (OE)

For First Year B.Com. (Commerce, BMS, BAF, BBI, BFM, BIM, BFMG)

Students are required to select any one OE subject from the list below

Sr. No.	Subject Name	
1.	Renewable Energy	
2.	Perfumeries	
3.	Data Analysis in Excel	
4.	Mushroom Cultivation: Training and Trading	
5.	Essential Skills for Pet Rearing and Grooming	
6.	Basics of Nutrition	
7.	Communicative English	
8.	Performing Arts	
9.	Journalism in Hindi	
10.	Event Management Course in Sindhi	
11.	Basic Tools of AI for Economics and Education	
12.	Political Communication and Media Skills	
13.	13. Stress Management - I	
14.	Social Media and Communication	
15.	Urbanization & Real Estate: Concepts and Contemporary Scenarios	
16.	Business of Travel and Tours	
17.	Lessons of Reel Making	
18.	Basic Computer Skills for Digital Age	
19.	Web Designing Essentials: HTML and CSS Styling Techniques	
20.	Visual Design and Digital Tools: A Foundation for Animation	
21.	Yoga and Fitness	



First Year B. Com. (Banking and Insurance)

Semester- I

Title: Service Marketing

Vertical -4
Skill Enhancement Course
Subject - 2 Credits

with effect from Academic Year 2025-2026 Title: Service Marketing Course Code: CHMBII5

Sr. No.	Heading	Particulars
1	Description of the Course:	The course focuses on understanding and applying marketing principles specific to service-based businesses. Students learn strategies for designing, promoting, and delivering services effectively, addressing unique challenges such as intangibility, inseparability, variability, and perishability. The course emphasizes customer-centric approaches, relationship building, and the integration of technology to enhance service quality and customer satisfaction.
2	Vertical 4	Skill Enhancement Course
3	Type and Teaching Method	Theory + Practicum Lecture/Discussion/Presentation/Case Study etc.
4	Credit	2 Credits
5	Hours allotted	30 Hours
6	Marks allotted	50 Marks
7	Course Objectives: 1 To educate students about the unique characteristics of services and how these factors influence marketing strategies and customer experiences. 2 To teach students strategies for managing service quality, enhancing customer satisfaction, and building long-term customer relationships through effective service delivery, relationship management, and customer feedback mechanisms. 3 To enable students to develop compelling value propositions for services, focusing on differentiation, positioning, branding, and pricing strategies to communicate the value of services effectively to target customers	
8	Learning Outcomes: Student will be able to LO1: Develop a deep understanding of target markets, segments, and consumer behavior specific to service industries. LO2: Possess the skills to manage service quality effectively, ensuring consistency, reliability, and responsiveness in service delivery. LO3: Understand how effective service marketing strategies contribute to business growth and profitability LO4: Understand the determinants of service quality and its impact on customer satisfaction	

	9)

Syllabus

UNIT I: Introduction: Nature and Scope of Services

• Introduction, Nature growth and Scope of services characteristics of services, classification of services – need for service marketing - reasons for the growth of Service sector, Overview of marketing Different Service Sectors - Seven Ps, Marketing of Banking. Services - Marketing in Insurance Sector

UNIT II: Consumer Behavior in Service Marketing and managing service quality and customer satisfaction

 Customer Expectations on Services- Factors influencing customer expectation of Services., the Role of customer in Service Delivery, Customer Responses in Services, Delivering Quality Service, Concept of Customer Delight, Benefits of customer relationship, Service quality dimensions and measurement, Service gaps model and service recovery strategies, Service guarantees and service level agreements, Customer feedback and continuous improvement

10

Scheme of Examination and Assessment Pattern

Paper – 50 Marks

External Examination: Semester End External - 30 marks Time: 1:00 hours Format of Question Paper

Attempt any 2 out of 3 questions.

Question No	Nature of Questions	Marks
Q1	Theory	15
Q2	Theory	15
Q3	Theory	15
	Total	30

Internal Examination: Continuous Evaluation - 20 marks

	Assessment / Evaluation	Marks
1.	Class Test (Short notes/ MCQ's/ Match the Pairs/ Answer in one sentence/ Puzzles)	10
2.	Essays / Practical activities / Industry work / Field work - Oral examination - Student's Seminar / Workshop / Book reviews - Case Study analysis	05
3.	Project and presentation / Viva	05
	Total	20

11. **REFERENCES**:

- 1 Services Marketing: People, Technology, Strategy" by V. A. Zeithaml, Mary Jo Bitner, and Dwayne
- 1. D. Gremler (Publisher: Tata McGraw-Hill Education)
- 2. "Services Marketing: Concepts, Strategies, & Cases" by Rajendra Nargundkar (Publisher: Tata McGraw-Hill Education)
- 3. "Services Marketing: Text and Cases" by Rajendra Nargundkar (Publisher: Tata McGraw-Hill Education)
- 4. "Service Marketing: Concepts and Practices" by K. Rama Mohana Rao (Publisher: Himalaya Publishing House)

First Year B. Com.
(Banking and Insurance)

Semester-I

Title: Mutual Fund

Vertical –4
Vocational Skill Course - 2 Credit

with effect from Academic Year 2025-2026

Title: Mutual Fund Course Code: CHMBII4

Sr. No.	Heading	Particulars
1	Description the Course:	This course is designed to provide students with a comprehensive understanding of how mutual funds operate and their role in personal and institutional investing. The course typically covers the fundamentals of mutual funds, including their structure, types, benefits, and risks. Learners are introduced to various categories such as equity funds, debt funds, hybrid funds, and index funds, along with key concepts like Net Asset Value (NAV), expense ratios, and systematic investment plans (SIPs). The course also explains how to evaluate mutual fund performance using financial ratios and benchmarks, and guides students on how to select funds based on their financial goals and risk tolerance. Additionally, participants gain insights into the regulatory environment, taxation rules, and the process of investing through different channels. This course is ideal for beginners, finance students, and anyone interested in building long-term wealth through mutual fund investments.
2	Vertical 4	Vocational Skill Course
3	Type and	Theory + Practicum
	Teaching Method	Lecture/Discussion/Presentation/Case Study etc.
4	Credit	2 Credits
5	Hours allotted	30 Hours
6	Marks allotted	50 Marks
7	l l	nong students towards Mutual Fund as an investment avenue sound financial decisions while investing

8	Learning Outcom	nes: Student will be able to			
	LO1: Know about Mutual Fund as an investment alternative				
	LO2: Understand variants of Mutual Fund according to investor's needs.				
	LO3: Analy	LO3: Analyze Legal & Regulaory framework relating to Mutual Fund			
9		Syllabus			
	UNIT I Introducti	ion to Mutual Fund			
	Definition, Meaning, Characteristics, Advantages, Disadvantages, Limitations of				
		ds, Ethics in Mutual Fund, Entities involved	_		
	1	gement Company, Registrar and Transfer A	gent (RTA) and Fund		
	Houses In In	ndia.			
	UNIT II: Types o	of Mutual Fund & Operations and Manag	gement		
 Types of Mutual Fund- (introduction and Characteristics Functional/C Open ended, close ended, Interval, Income, growth Balance Geographical/ Location Domestic, Offshore Miscellaneous Tax Sa Exchange Traded Funds, Balance Funds, Fixed Term Plan, Debt Funds, Systematic Investment Systematic Transfer Plan 			owth Balanced, MMMF eous Tax Saving Funds,		
	• Fund Rating and Ranking- needs, importance, basics, rating				
		agency like Crisil, CARE, ICRA. Operations and Management			
	_	d accounting and valuation			
		V (Net Asset Value) calculation			
		ds (Entry & Exit load)			
		ense Ratio			
		of Fund Manager			
10		Scheme of Examination and Assessment	Pattern		
	Paper – 50 Marks		4 00 1		
	10-4100	External Examination: Semester End External - 30 marks Time: 1:00 hours			
	External Examina	Format of Overtion Poper	l'ime: 1:00 hours		
		Format of Question Paper out of 3 questions.	l'ime: 1:00 hours		
		Format of Question Paper out of 3 questions. Nature of Questions	l'ime: 1:00 hours Marks		
	Attempt any 2	out of 3 questions.			
	Attempt any 2 Question	out of 3 questions.			
	Attempt any 2 Question No	out of 3 questions. Nature of Questions	Marks		
	Attempt any 2 Question No Q1	out of 3 questions. Nature of Questions Theory	Marks 15		

Internal Examination: Continuous Evaluation - 20 marks

	Assessment / Evaluation	Marks
1.	Class Test	10
	(Short notes/ MCQ's/ Match the Pairs/ Answer in one sentence/ Puzzles)	
2.	Essays / Practical activities / Industry work / Field work - Oral examination - Student's Seminar / Workshop / Book reviews - Case Study analysis	05
3.	Project and presentation / Viva	05
	Total	20

REFERENCES:

11.

- 1. Future scenario of Financial services: R. Gordan & Natarajan (Himalaya)
- 2. Mutual Funds: A Comprehensive Guide for Investors" by Aashish P. Somaiyaa and Vivek K. Sharma Published by Penguin Random House India.
- 3. Mutual funds in India (Modern scenario): Dr. Manoj Dave & Mr. Lalitkumar Chauhan, (Paradise Publishers)
- 4. Mutual Fund products & services: Indian institute for Banking & Finance (Taxmann)

Department of B.Com (Banking & Insurance)

Sr No	Name of the Faculty	Designation and College	Signature
1.	Dr. Reshma Kukreja	HOD, Assistant Professor, BBI Dept. Smt.Chandibai Himathmal Mansukhani College	8 wheje
2.	Dr. Jaya Gemnani	Assistant Professor, BBI Dept. Smt.Chandibai Himathmal Mansukhani College	AW!
3.	Ms.Varsha Chugh	Assistant Professor, BBI Dept. Smt.Chandibai Himathmal Mansukhani College	Mugh

Name & Signature of the Ad-hoc BoS Chairperson: Dr. Reshma Kukrija Slyllejo

Name & Signature of the Dean: Dr. Gryshad Shammen



First Year B. Com.
(AEC- Ability Enhancement Course)

Semester- I

Title: Business Communication Skills

Vertical - 5 AEC - 2 Credits

with effect from Academic Year 2025-2026

Title: Business Communication Skills Course Code: CHMCOMAECI

Sr. No.	Heading	Particulars
1	Description of the Course:	In the contemporary business environment, communication is the cornerstone of success. Effective business communication enhances operational efficiency, fosters meaningful workplace relationships, and builds a strong public image. The evolution of digital tools and platforms has revolutionized traditional communication, making it crucial for aspiring professionals to master both conventional and modern techniques. This course equips learners with a comprehensive
		understanding of business communication-verbal, non-verbal, and digital- along with practical writing skills needed for professional documentation and correspondence. The aim is to prepare learners for real-world business interactions through a focus on clarity, conciseness, tone, structure, and etiquette
2		across multiple communication formats and platforms.
2	Vertical 5	Ability Enhancement Course
3	Туре	Theory+ Tutorials (Teaching Methods: Lecture/ Discussion/ Presentation/ Blog writing/ etc.
4	Credit	2 Credits
5	Hours allotted	30 Hours
6	Marks allotted	50 Marks
7	Course Objectives: 1. To introduce students to communication.	o the theoretical foundations and principles of effective business
	To develop skills in dig the workplace.	ital, interpersonal, and cross-cultural communication essential for
	To enhance students' positives, and letters.	roficiency in writing business documents such as emails, reports,
	4. To build awareness of print in organizational setting	professional communication etiquette and practical problem-solvings.

8	Course Outcomes: Students will be able to
	LO-1: Understand and apply the core concepts and models of business communication in real- world contexts.
	LO-2: Demonstrate the ability to communicate professionally in digital and in-person formats. LO-3: Develop job-ready communication skills for writing effective business documents. LO-4: Exhibit awareness of communication dynamics in diverse, collaborative, and hierarchical workplace settings.
9	Syllabus
	UNIT I: Foundations of Business Communication
	1. Basics of Communication in a Business Context
	 Meaning, definition, objectives, and elements of communication
	The communication process: sender, message, channel, receiver, feedback
	Barriers to communication and strategies to overcome them
	2. Types and Flows of Workplace Communication
	Internal communication: downward, upward, horizontal
	External communication: stakeholders, clients, public
	 Verbal vs. non-verbal communication; formal vs. informal channels
1	Role of emotional intelligence in workplace communication
	3. Digital and Social Media Communication
	Professional use of email, MS Teams, and Zoom
	Workplace etiquette on WhatsApp, LinkedIn, Slack
}	Writing for digital media: brevity, tone, and clarity
	Data privacy, cyber etiquette, and responsible sharing
	UNIT II: Professional Business Correspondence and Documentation
}	1. Business Letters
	Key components and formats
	Common types: Inquiry, Complaint, Order, Resignation
	2. Job-Related Correspondence
	Job application with resume
	Appointment, appreciation, and resignation letters
	3. Professional Emails
	Job applications via email
	Writing and responding to official emails (e.g., meeting requests, follow-ups)

Scheme of Examination and Assessment Pattern Paper – 50 Marks

External Examination: Semester End External - 30 marks Time: 1:00 hour
Format of Question Paper

All questions are compulsory:

Question No	Nature of Questions	Marks
Q. 1	Essay-Type Question Unit I (Attempt any 1 out of 2 options)	10
Q. 2	Essay-Type Question Unit II (Attempt any 1 out of 2 options)	10
Q. 3	Short Notes / Applications Attempt any 3 out of 5 (covering both units)	10
	Tetal	30

Internal Examination: Continuous Evaluation - 20 marks

	Assessment / evaluation	Marks
1.	Oral / Interactive Activities: Role play in workplace communication- Mock interviews / Group discussions- Business presentations	10
2.	Written Assignments / Projects: Business letters or professional emails- Reports on digital communication- Social media audits	10
	Total	20

11

REFERENCES:

- 1. Balan, K. R. Effective Communication. Himalaya Publishing House, 2004.
- 2. Bovee, Courtland L., and John V. Thill. Business Communication Today. 14th ed., Pearson, 2021.
- Chaturvedi, P. D., and Mukesh Chaturvedi. Business Communication: Concepts, Cases and Applications. 3rd ed., Pearson Education, 2011.
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- 5. Guffey, Mary Ellen, and Dana Loewy. Essentials of Business Communication. 11th ed., Cengage Learning, 2021.
- 6. Kaul, Asha. Business Communication. 2nd ed., PHI Learning, 2009.
- 7. Krizan, A. C., Patricia Merrier, Joyce Logan, and Karen Williams. Business Communication. 8th ed., Cengage Learning, 2010.
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- 11. Mitra, Barun K. Effective Technical Communication: A Guide for Scientists and Engineers. Oxford University Press, 2007.
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- 15. Rai, Urmila. Business Communication. Himalaya Publishing House, 2010.
- Raman, Meenakshi, and Prakash Singh. Business Communication. Oxford University Press, 2012.
- 17. Sehgal, M. K., and Vandana Khetarpal. Business Communication. Excel Books, 2006.
- 18. Sharma, R. C., and Krishna Mohan. Business Correspondence and Report Writing. 4th ed., Tata McGraw-Hill, 2007.
- 19. Sinha, K. K. Business Communication. Galgotia Publishing, 2003.
- 20. Taylor, Shirley. Model Business Letters, Emails and Other Business Documents. 7th ed., Pearson Education, 2012.

Department of English:

Sr. No	Name of the Faculty	Designation and College	Signature
1.	Prof. (Dr.) Pratima Das	Head & Professor, Dept. of English, Smt. CHM College	Pratina
2.	Prof. (Dr.) Kailas Aute	Professor, Dept. of English, Smt. CHM College	Ruke
3.	Mr. Ananda Pandhare	Asst. Professor, Dept. of English, Smt. CHM College	
4.	Ms. Sana Karale	Asst. Professor, Dept. of English, Smt. CHM College	Mr.

Name & Signature of the Dean: Prof. (Dr). Pratima Das ______ Pratime Day



First Year

Semester-I

Title: Communication Skills in Sindhi

Vertical - 5
Ability Enhancement Course - 2 Credit

with effect from Academic Year 2025-2026

Title: Communication Skills in Sindhi COURSE CODE: CHMSINAECI

Sr. No.	Heading	Particulars	
1	Description the Course:	Sindhi communication skills (B.Com.) Communication is the core component of the commerce and trade. In communication, language plays very significant role. If a student has mastered the skills of language, undoubtedly, he or she would be able to communicate in the best manner. In this course basic part of Sindh language would be taught based on the NEP 2020. The innovative approach likes critical thinking, creative mind, use of technology will lead to communicating and participating with the different groups. The vocabulary section would be given prominence. The course would be in the Devanagari script so that it can attract majority of the students. Even non-Sindhi students shall have opportunity to adopt this course.	
2	Vertical 1	AEC – Ability Enhancement Course	
3	Type	Theory+ Practicum (Teaching Method: Lecture/ Discussion/Reading)	
4	Credit	2 credits (1 credit = 15 hours for theory or 30 hours of Practical work in a semester)	
5	Hours allotted	30 Hours	
6	Marks allotted	50Marks (50 Marks each)	
7	Course Objectives: After successful completion of this course: 1. The learner will get understanding of communication skills. 2. The learner will understand how to accurate the pronunciation of special words in Sindhi 3. The learner will improve the conversation skill in Sindhi. 4. The learner will become best communicator in Sindhi language		
8	Learning Outcomes: Student will be able to LO1: Know the basic special features of Sindhi language. LO2: Understand the skills of communication. LO3: Knowing the conversation with businessmen and customers LO4: Know the etiquettes with parents, relatives, friends and others in effective way		

Syllabus

Unit I - Fundamental of Sindhi Communication

- Introduction of Communication skill through Pictorial Presentation
- Importance of Language
- · Basic aspects of language
 - i) Types of Language, ii) Role of Language, iii) Changes in Language
 - iv) Non-violent aspects of language v) Language & New generation
 - vi) Language & Modern Technology
- New Education Policy (NEP) & Importance of language
- Sindhi language: (Special features of spoken Sindhi language with pronunciation through audio visual presentation

Unit II - Functional Communication

- Importance of Communication
- Types of Communication (Presentation through video clips)
 - i) Verbal. ii) Non-verbal, iii) Written iv) Digital Communication
- Characteristics of Communication
- Obstacles in Communication of Sindhi Language
- Methods of Best Communication through role plays
- Spoken Sindhi in Business
- Conversation with customers and proprietors

यूनिट - 1

- रमचारी भाषा : वाक्फियत
- भाषा जी अहिमियत
- भाषा जा बुनियादी पहल
 i) किरम, ii) भाषा जो किरदार, iii) भाषा में तबदीलियूं iv) भाषा जा अहिसासाती पहलू v) भाषा ऐं नई नसल
- नई तैलीमी नीति एं बोलियुन जी अहमियत
- असां जी सिंधी बोली

यूनिट - 2

- राबते जी अहमियत
- रावते जा किस्म
 - i) जिबानी रावतो, ii) गैर जिवानी रावतो, iii) लिख्त राबतो iv) डिजीटल रावतो
- रावते मां फायदा
- रावते में रंडकू
- बेहतर रावते जा तरीका
- ग्राहकन सां सिंधी बोलीअ मे गुफ्तगू

Scheme of Examination and Assessment Pattern

Paper – 50 Marks

External Examination: Semester End External - 30 marks Time: 1:00 hour

Format of Question Paper

Attempt any 4 out of 6 questions.

Question	Nature of Questions	Marks
No		
Q1.	Objective Type - Fill in the Blanks / MCQs (Unit I0	15
Q2.	Question on reading skill (Unit II)	07
Q3.	Writing short story from outlines (Unit II)	08
		Total 30

Note:

- 1. Equal Weightage is to be given to all the modules.
- 2. Use of non-programmable scientific calculator is allowed in the examination.

Internal Examination: Continuous Evolution - 20 marks

	Assessment / evaluation	Marks
1.	Speaking Activities: (Presentation)	10
	Making presentations in the classroom	
2.	Listening Activities: (Assignment)	10
	Listening to speeches, dialogues, announcement and summarizing them	
	Total	20

11 REFERENCE BOOKS:

- 1. Sanchari Basha By Dr. Pushpa Kodwani
- 2. Sindhi Pahakaa Dr. Jetly M.K.
- 3. Sindhi Muhavahra By Hardwani Lachhman
- 4. Sindhi Adhyat mak Shabdhkesh By Hardwani Lachhman
- 5. Acho Sindhi Sikhu By Hardwani Lachhman

Syllabus Committee:

Sr No	Name of the Faculty	Designation and College	Signature
1.	Mrs. Kajal Ramchandani	H.O.D. of Jai Hind College	Vaja
2.	Mrs. Komal Totani	Assistant Teacher, Smt. CHM College	Mooney

Name & Signature of the BoS Chairperson: (Mrs. Kajal Ramchandani)

Name & Signature of the Dean: (Dr. Pratima Das)



Smt. Chandibai Himathmal Mansukhani College (Autonomous)

First Year

Semester-I

Title: Environmental Management and Sustainable Development-I

Vertical - 5 VEC- 2 Credits

with effect from Academic Year 2025-2026

Title: Environmental Management and Sustainable Development-I

Course Code: CHMVECI

Sr. No.	Heading	e Code: CHMVECI Particulars
1	Description of the Course:	This course introduces students to the basics of environmental management and sustainable development. It explains how ecosystems work, the importance of biodiversity, and the need to protect our natural resources. Students will learn about different environmental problems, human impact on nature, and how to manage disasters. The course also covers Indian environmental movements, ethics, and the role of public awareness. Real-life examples and case studies help students understand the connection between nature and human communities in a simple and practical way.
2	Vertical 5	VEC
3	Type &	Theory + Practicum
	Teaching methods	Lecture/Discussion/Presentation/Case study,etc
4	Credits	2 Credits
5	Hours allotted	30 Hours
6	Marks allotted	50 Marks
7	 To sensitize students too population. To analyze the impact or environment, including at the foster awareness of environment. 	ystems, biodiversity and to make aware for the need of conservation. wards environmental concerns, issues, and impacts of human f human population growth and development activities on the issues related to displacement, disaster response, and rehabilitation. environmental ethics and the role of cultural and social movements invironmental practices through communication, policy, and
8	using examples from various LO2: Critically evaluate bio endemic species, threats, and LO3: Assess the socio-envir	onships within ecosystems and analyze energy flow and succession,

	Paper - 50 Marks External Examination: Semester End External - 30 marks Time: 1:00 hours			
IA		Scheme of Examination and Assessment	Pattern	
10	Assessment Pattern			
	Environmental communication and public awareness, case studies (e.g. CNO vehicles in Delhi).			
	 conservation. Environmental communication and public awareness, case studies (e.g. CNG vehicles in 			
	Environmental ethics: Role of Indian and other religions and cultures in environmental			
	 Environmental movements: Chipko, Silent valley, Bishnois of Rajasthan. 			
	Disaster manage	ment: floods, earthquake, cyclones and land	slides.	
		d rehabilitation of project affected persons; c		
	Human population growth: Impacts on environment, human health and welfare.			
	UNIT II: Human Communities and the Environment			
	 Ecosystem and biodiversity services: Ecological, economic, social, ethical, aesthetic and Informational value 			
	biodiversity.	hisdinamity, complete Fastanial	nia aggial athical aggit at	
	_	ions; Conservation of biodiversity: In-situ	and Ex-situ conservation of	
	Threats to biodiversity: Habitat loss, poaching of wildlife, man-wildlife conflicts			
	1	biodiversity nation; Endangered and endemic	species of India	
		ones of India; Biodiversity patterns		
	· · ·	gical diversity: genetic, species and ecos	•	
	1	ystems (ponds, streams, lakes, rivers, ocean:	s estuaries)	
	b) Grassland e c) Desert ecosy	•		
	a) Forest ecosy			
	-	ical succession. Case studies of the following	g:	
	•	ucture, and function of ecosystems; Energy	· · · · · · · · · · · · · · · · · · ·	
	UNIT 1: Ecosystems,	Biodiversity and Conservation		
9		Syllabus		
	sustainability.			
	LO4: Demonstrate an understanding of environmental ethics and advocacy, by interpreting to influence of cultural values, environmental movements, and communication strategies on			

Q.3	Theory based on Unit II	10
Q.4	Theory based on Unit II	10
		Total 30

Internal Examination: Continuous Evaluation - 20 marks

	Assessment / evaluation	Marks
1.	Class Test, Creative writing/visits/role play (Short notes/ MCQ's/ Match the Pairs/ Answer in one sentence/ Quiz)	10
2.	Project /Presentation / Viva/Group Discussion/Case study	10

REFERENCES:

- 1. Carson, R. 2002. Silent Spring. Houghton Mifflin Harcourt.
- Gadgil, M., & Guha, R. 1993. This Fissured Land: An Ecological History of India. Univ. of California Press.
- 3. Gleeson, B. and Low, N. (eds.) 1999. Global Ethics and Environment, London, Routledge.
- Gleick, P. H. 1993. Water in Crisis. Pacific Institute for Studies in Dev., Environment & Security. Stockholm Env. Institute, Oxford Univ. Press.
- Sodhi, N.S., Gibson, L. & Raven, P.H. (eds). 2013. Conservation Biology: Voices from the Tropics. John Wiley & Sons.
- 6. Thapar, V. 1998. Land of the Tiger: A Natural History of the Indian Subcontinent.
- 7. Warren, C. E. 1971. Biology and Water Pollution Control. WB Saunders.
- 8. Wilson, E. O. 2006. The Creation: An appeal to save life on earth. New York: Norton.
- Harper, Charles L. (2017) Environment and Society, Human Perspectives on Environmental Issues 6th Edition. Routledge.
- Rajagopalan, R. (2011). Environmental Studies: From Crisis to Cure. India: Oxford University Press.
- 11. Harris, Frances (2012) Global Environmental Issues, 2nd Edition. Wiley-Blackwell.

Name & Signature of the Dean & Ad-hoc BoS Chairperson (Interdisciplinary);

Dr. Mitin Arekar



Smt. Chandibai Himathmal Mansukhani College (Autonomous)

First Year

Semester- I

Title: Indian Knowledge System

Vertical - 5
1KS Subject - 2 Credits

with effect from Academic Year 2025-2026

Title: Indian Knowledge System

Course Code: CHMIKSI

Sr. No.	Heading	Particulars	
1	Description of the Course:	This course introduces students to the Indian Knowledge System (IKS), emphasizing its historical depth, cultural relevance, and interdisciplinary value. Rooted in the context of Indian civilization, it explores the holistic development of knowledge from ancient to premodern times, including contributions in medicine, mathematics, logic, linguistics, governance, arts, and sciences. By revisiting the traditional education systems and intellectual heritage of India, the course encourages learners to connect ancient insights with contemporary disciplines. It aims to enhance awareness, foster appreciation of indigenous wisdom, and reveal the interconnectedness of various streams of knowledge, aligning with the goals of the NEP 2020.	
2	Vertical 5	IKS	
3	Туре	Theory+ Practicum (Teaching Methods: Lecture/ Discussion/ Presentation etc.)	
4	Credit	2 Credits	
5	Hours allotted	30 Hours	
6	Marks allotted	50 Marks	
7	civilization including i 2. To help student to und in ancient Indian system 3. To help to study the end	its about context in which they are embedded i.e. Indian culture and its Knowledge System and Tradition. erstand the knowledge, art and creative practices, skills and values m. ariched scientific Indian heritage. ibution from Ancient Indian system & tradition to modern science &	
8	Learning Outcomes: Studen		
	LO1: Understand and appreciate the rich Indian Knowledge Tradition LO2: Understand the contribution of Indians in various fields		
		subject-awareness and self-esteem	
	•	nsive understanding of how all knowledge is ultimately intertwined	

9	TIMET IN THE	Syllabus				
	UNIT I: Introduction	176 (186	.			
	• Introduction to	IKS (What is knowledge System, Characteristic Featu	res of Indian			
	Knowledge Sy		•••			
	Indian Tradition	acaulay's Education Policy and its impact, Need of revi	siting Ancient			
	Forlight times	The Universality of IKS (from Micro to Macro), develor 18th Century CE)	opment form			
		(S (Ancient Indian Education System: Home, Gurukul,	Dathashala			
	I Iniversities or	ad ancient educational centres)	ramasnara,			
		in the vicinity of the Institute (Water Management Syst	am at Vanhari			
		gement of Ambarnath, etc.)	em at Kannen,			
	i ombo itimal	omon of Amountain, vo.)				
	UNIT II:					
	Medicine (Ayı	ırveda)				
	Alchemy	•				
	Mathematics					
	• Logic					
		ance (Arthashastra)				
	1	y FIVE out of the following)				
	1	Aesthetics				
	Town Planning					
	Strategic Stud					
	Krishi Shastra					
	Vyakaran & L.	exicography				
	Natyashastra	_				
	Ancient Sport					
	Astronmy	Thairm				
	Yoga and Well	noemg				
	• Linguistics					
	Chitrasutra Architecture					
	Taxation					
	Banking					
	Trade and Cor	nm <i>etre</i>				
	- Itage and con	Scheme of Examination and Assessment Pattern				
10		Paper – 50 Marks				
10	External Examination: Semester End External - 30 marks Time: 1:00 hours					
	PARTY HEL ELECTRICATION	Format of Question Paper				
	Question	Nature of Questions	Marks			
	No					
	Ql	Attempt any TWO Questions out of FIVE.	06			
	Q2	Attempt any THREE Questions out of FIVE	12			
	Q3	Attempt any THREE Questions out of FIFTEEN	12			
			Tetal 30			

Internal Examination: Continuous Evaluation - 20 marks

	Assessment / evaluation	Mark
1.	Class Test during the lectures (Short notes/ MCQ's/ Match the Pairs/ Answer in one sentence/ Puzzles).	10
2	Participation in Workshop/ Conference/Seminar/ Case Study/Field Visit/ Certificate Course/Project presentation /viva.	10
		Total 20

REFERENCES:

- 1. Concise history of science in India- D.M. Bose, S.N Sen, B.V. Subbarayappa.
- Positive sciences of the Ancient Hindus- Brajendranatha seal, Motilal Banrasidas, Delhi 1958
- History of Chemistry in Ancient India & Medieval India, P.Ray- Indian Chemicals Society, Calcutta 1956.
- Charaka Samhita- a scientific synopsis, P. Ray & H.N Gupta National Institute of Sciences of Indi4 New Delhi 1965.
- 5. MacDonnell A.A. History of Sanskrit literature
- 6. Winternitz M- History of Indian Literature Vol. I, II
- 7. Dasgupta S.N & De S.K-History of Sanskrit literature Vol' I'
- 8. Ramkrishna Mission-cultural heritage of India Vol' I, II
- Majumdar R. C & Pushalkar A.D- History & culture of the Indian people, Vol. I, II & III.
- 10. Keith A.B. History of Sanskrit literature'

Name & Signature of the Dean & Adhoc BoS Chairperson(Interdisplinary);

Dr. Nitis Arekay

Smt. Chandibai Himathmal Mansukhani College (Autonomous)

First Year

Semester-I

Title: Cocurricular Course I

Vertical - 6 Cocurricular Course - 2 Credits

with effect from Academic Year 2025-2026

Title: Cocurricular Course - I

Course Code: CHMCCI6

Sr. No.	Heading	Particulars
1	Description the Course:	This student-friendly Co-Curricular Course is uniquely designed to promote holistic development through active participation in various college-based activities. Unlike traditional theory-based subjects, this course emphasizes hands-on involvement and experiential learning. Students are encouraged to explore their interests and talents by engaging in cultural, social, literary, sports, extension, or club-based events conducted by the college throughout the academic year. Participation will be recorded and assessed based on involvement, initiative, team spirit, creativity, and consistency. The aim is to nurture essential life skills such as leadership, communication, collaboration, and responsibility in a supportive, informal setting. This non-theory course offers students the opportunities and the freedom to learn beyond the classroom and grow into well-rounded individuals, contributing positively to campus life and society.
2	Vertical 6	Cocurricular Course (Mandatory)
3	Type Teaching Methods	Non Theory Participation, Report Writing, Presentation etc.
4	Credit	2 Credits
5	Hours allotted	30 Hours
6	Marks allotted	50 Marks
7	activities.2. To enhance personal and3. To foster a sense of respo4. To develop self-confidence collaboration.5. To integrate classroom le	interpersonal skills through real-life experiences and teamwork. Insibility, leadership, and community engagement among students. It is an emotional well-being through creative expression and arming with experiential learning for holistic growth.
8	LO1: Participate meaningfuexperiences. LO2: Demonstrate improve LO3: Exhibit increased awa LO4: Build confidence thro	ne end of the course, students will be able to: ally in diverse co-curricular activities and reflect on their learning and communication, leadership, and teamwork skills. areness of social responsibility and civic engagement, ough creative, cultural, and intellectual expressions. or activity log to track participation and personal development.

11

Scheme of Examination and Assessment Pattern

Paper – 50 Marks

External Examination: Semester End External - 30 marks Time: 1:00 hour

Format of Question Paper

Attempt any 4 out of 6 questions.

Question No	Nature of Questions	Marks
Q1.	Objective Type – Fill in the Blanks / MCQs (Unit 10	15
Q2.	Question on reading skill (Unit II)	07
Q3.	Writing short story from outlines (Unit II)	08
		Total 30

Note:

- 1. Equal Weightage is to be given to all the modules.
- 2. Use of non-programmable scientific calculator is allowed in the examination.

Internal Examination: Continuous Evolution - 20 marks

Assessment / evaluation	Marks
1. Speaking Activities: (Presentation)	10
Making presentations in the classroom	:
2. Listening Activities: (Assignment)	10
Listening to speeches, dialogues, announcement and summarizing them	
Total	- 20

REFERENCE BOOKS:

- 1. Sanchari Basha By Dr. Pushpa Kodwani
- 2. Sindhi Pahakaa Dr. Jetly M.K.
- 3. Sindhi Muhayahra By Hardwani Lachhman
- 4. Sindhi Adhyat mak Shabdhkesh -- By Hardwani Lachhman
- 5. Acho Sindhi Sikhu By Hardwani Lachhman

9			Syllabus			
	Unit I - Suggested Areas of Participation in the activities:					
	0 (
	• Sports & Fitness: College tournaments, yoga, marathons, fitness challenges.					
	• Institutional Events: Foundation Day, Annual Day, College Festivals, Intercollegiate					
		vents.				
	National Festivals: Independence Day, Republic Day etc.					
		Unit II - Program Specific Topics				
		 Workshops/Seminars: Report Writing, Personality Development, Soft Skills, Leadership Talks. 				
	• Speak, Show, Shine: Presentation / Poster Presentation / Viva and Learning Experience					
	Mode of Evaluation:					
	- E	 Faculty Coordinator: To guide and evaluate student progress. 				
	• F	Participation Pr	coof: Certificates, photos, attendance records.			
	• F	Participation Pr		d growth		
	• I	Participation Pr Reflective Journ	coof: Certificates, photos, attendance records.			
10	• I	Participation Pr Reflective Journ Final Viva/Preso	roof: Certificates, photos, attendance records. nal: Minimum 2–3 pages summarizing experiences, learning, and			
10	• I	Participation Pr Reflective Journ Final Viva/Preso	roof: Certificates, photos, attendance records. nal: Minimum 2–3 pages summarizing experiences, learning, and entation: 5-minute talk on poster presentation and on overall learning.			
10	• I	Participation Pr Reflective Journ Final Viva/Preso	coof: Certificates, photos, attendance records. nal: Minimum 2-3 pages summarizing experiences, learning, and entation: 5-minute talk on poster presentation and on overall leads of Examination and Assessment Pattern			
10	• I	Participation Pr Reflective Journ Final Viva/Press	coof: Certificates, photos, attendance records. al: Minimum 2-3 pages summarizing experiences, learning, and entation: 5-minute talk on poster presentation and on overall lease the scheme of Examination and Assessment Pattern Based on 3 approved Activities			
10	• I	Participation Pr Reflective Journ Final Viva/Prese	coof: Certificates, photos, attendance records. al: Minimum 2–3 pages summarizing experiences, learning, and entation: 5-minute talk on poster presentation and on overall lease scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks Nature of Activities	rning.		
10	• I	Participation Pr Reflective Journ Final Viva/Preso	coof: Certificates, photos, attendance records. al: Minimum 2–3 pages summarizing experiences, learning, and entation: 5-minute talk on poster presentation and on overall lease scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks Nature of Activities Title of Approved Activity - 1	ming. Marks		
10	• I	Participation Pr Reflective Journ Final Viva/Preso Stivity No 1. 2.	coof: Certificates, photos, attendance records. al: Minimum 2–3 pages summarizing experiences, learning, and entation: 5-minute talk on poster presentation and on overall lease scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks Nature of Activities	Marks		
10	• I	Participation Pr Reflective Journ Final Viva/Preso	roof: Certificates, photos, attendance records. al: Minimum 2–3 pages summarizing experiences, learning, and entation: 5-minute talk on poster presentation and on overall lease scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks Nature of Activities Title of Approved Activity - 1 Title of Approved Activity - 2	Marks 10 10		
10	• I	Participation Pr Reflective Journ Final Viva/Press Stivity No 1. 2. 3.	roof: Certificates, photos, attendance records. al: Minimum 2–3 pages summarizing experiences, learning, and entation: 5-minute talk on poster presentation and on overall least scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks Nature of Activities Title of Approved Activity - 1 Title of Approved Activity - 2 Title of Approved Activity - 3 Total	Marks 10 10		
10	• I	Participation Pr Reflective Journ Final Viva/Preso tivity No 1. 2. 3. al Examination	coof: Certificates, photos, attendance records. al: Minimum 2–3 pages summarizing experiences, learning, and entation: 5-minute talk on poster presentation and on overall least scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks Nature of Activities Title of Approved Activity - 1 Title of Approved Activity - 2 Title of Approved Activity - 3 Total Continuous Evaluation - 20 marks	Marks 10 10 10 30		
10	• I	Participation Pr Reflective Journ Final Viva/Press Stivity No 1. 2. 3.	coof: Certificates, photos, attendance records. al: Minimum 2–3 pages summarizing experiences, learning, and entation: 5-minute talk on poster presentation and on overall least scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks Nature of Activities Title of Approved Activity - 1 Title of Approved Activity - 2 Title of Approved Activity - 3 Total Continuous Evaluation - 20 marks	Marks 10 10 10 30		
10	• I	raticipation Pr Reflective Journ Final Viva/Prese tivity No 1. 2. 3. al Examination Assessment / I Reflective journ	coof: Certificates, photos, attendance records. al: Minimum 2–3 pages summarizing experiences, learning, and entation: 5-minute talk on poster presentation and on overall least scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks Nature of Activities Title of Approved Activity - 1 Title of Approved Activity - 2 Title of Approved Activity - 3 Total Continuous Evaluation - 20 marks Evaluation mal	Marks 10 10 10 30 Marks 10		
10	Act	raticipation Pr Reflective Journ Final Viva/Prese tivity No 1. 2. 3. al Examination Assessment / I Reflective journ	coof: Certificates, photos, attendance records. al: Minimum 2–3 pages summarizing experiences, learning, and entation: 5-minute talk on poster presentation and on overall least scheme of Examination and Assessment Pattern Based on 3 approved Activities Semester End External - 30 marks Nature of Activities Title of Approved Activity - 1 Title of Approved Activity - 2 Title of Approved Activity - 3 Total Continuous Evaluation - 20 marks Evaluation	Marks 10 10 10 30		

Suggested Readings:

- How to Win Friends and Influence People
- The 7 Habits of Highly Effective People
- Thinking, Fast and Slow
- Leaders Eat Last
- Talk Like Ted

Name & Signature of the Principal & Chairperson, Academic Council:

Dr. Manju Lalwani Pathak

